bidroom©

Sprout Challenger 50

TNW STARTUP AWARDS EUROPE

accenture Innovation Awards 2016

TRAVOLUTION AWARDS 2016 FINALIST

WORLD TOURISM FORUM LUCERNE

zoover Awards 2017

bidroom

the problem.

OTAs (Priceline, Expedia) charge hotels abusive commission rates of up to 30%.

Hotels are losing control over their brand, their inventory and their guests.

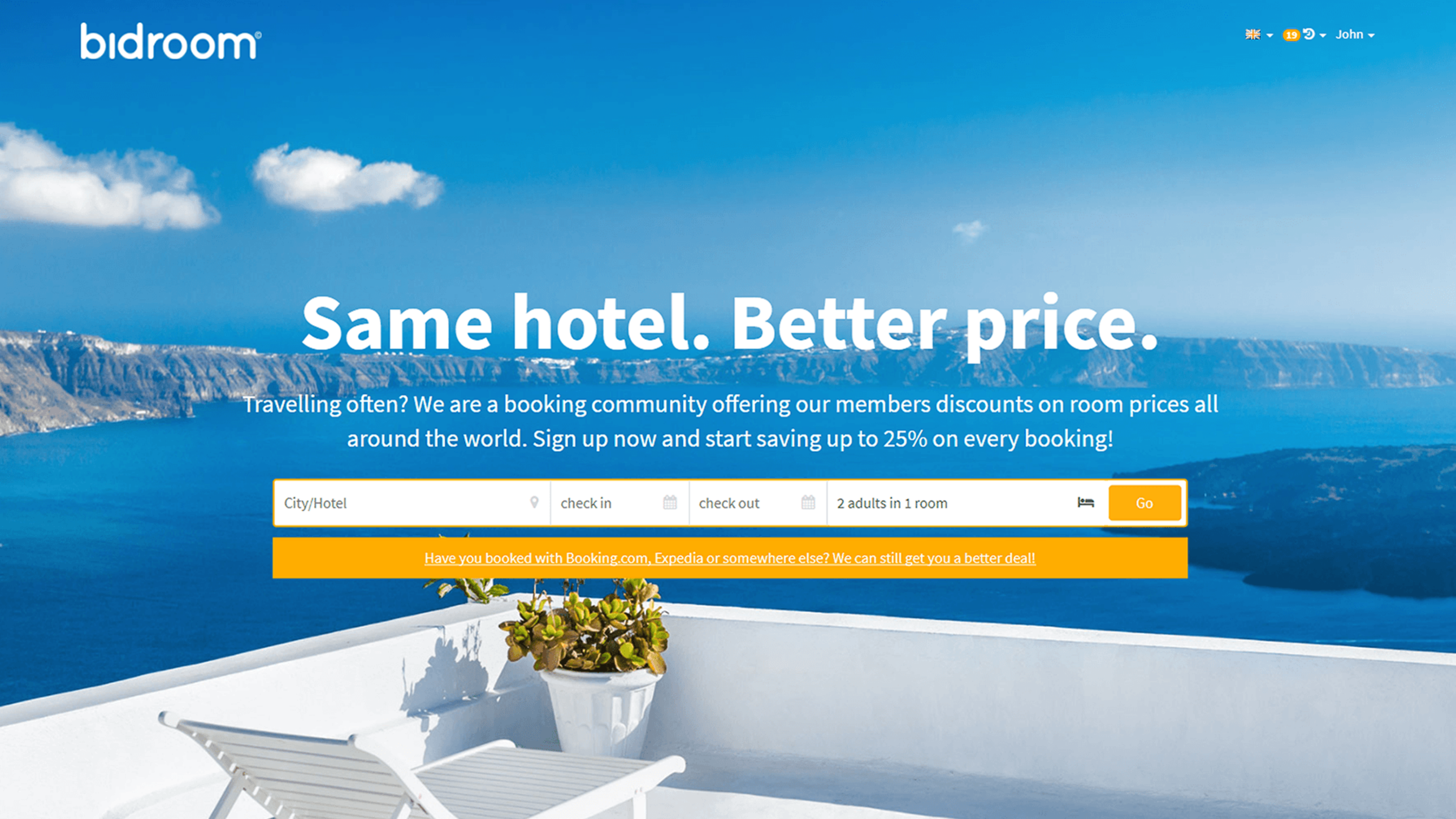
Price is the most important concern for customers booking travels online.



the solution.

Bidroom is a revolutionary private hotel booking platform that generates direct reservations without charging any commission and provides the best rates for members.

	bidroom	Other OTA's
Commission	0%	up to 25%
Private Environment	YES	NO
Brand-hijacking	NO	YES
Contract Flexibility	YES	NO
Rate Parity Clause	NO	YES
Administration / setup	Minimal	YES


bidroom
19
John
Same hotel. Better price.
Travelling often? We are a booking community offering our members discounts on room prices all around the world. Sign up now and start saving up to 25% on every booking!
City/Hotel
check in
check out
2 adults in 1 room
Go
Have you booked with Booking.com, Expedia or somewhere else? We can still get you a better deal!

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€ Register Login

The best rates for more than 75,000 hotels all around the world

Try one month free

Register with

We do not post anything on your social media

or

First name

Last name

Email Address

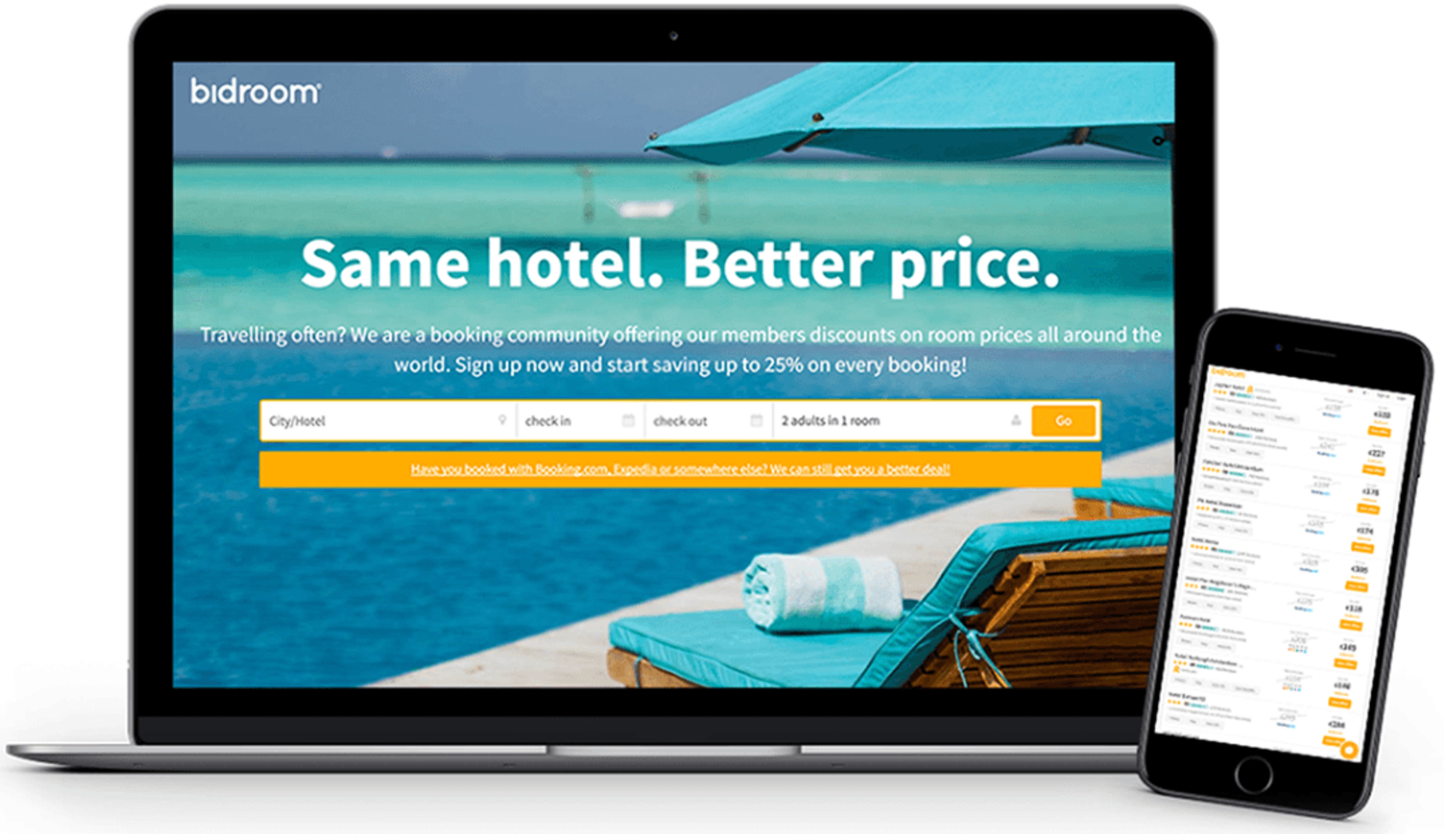
Create a password

Try one month free

During the **30-day** free trial we will not charge you any fees. You can cancel at any moment within the trial period.

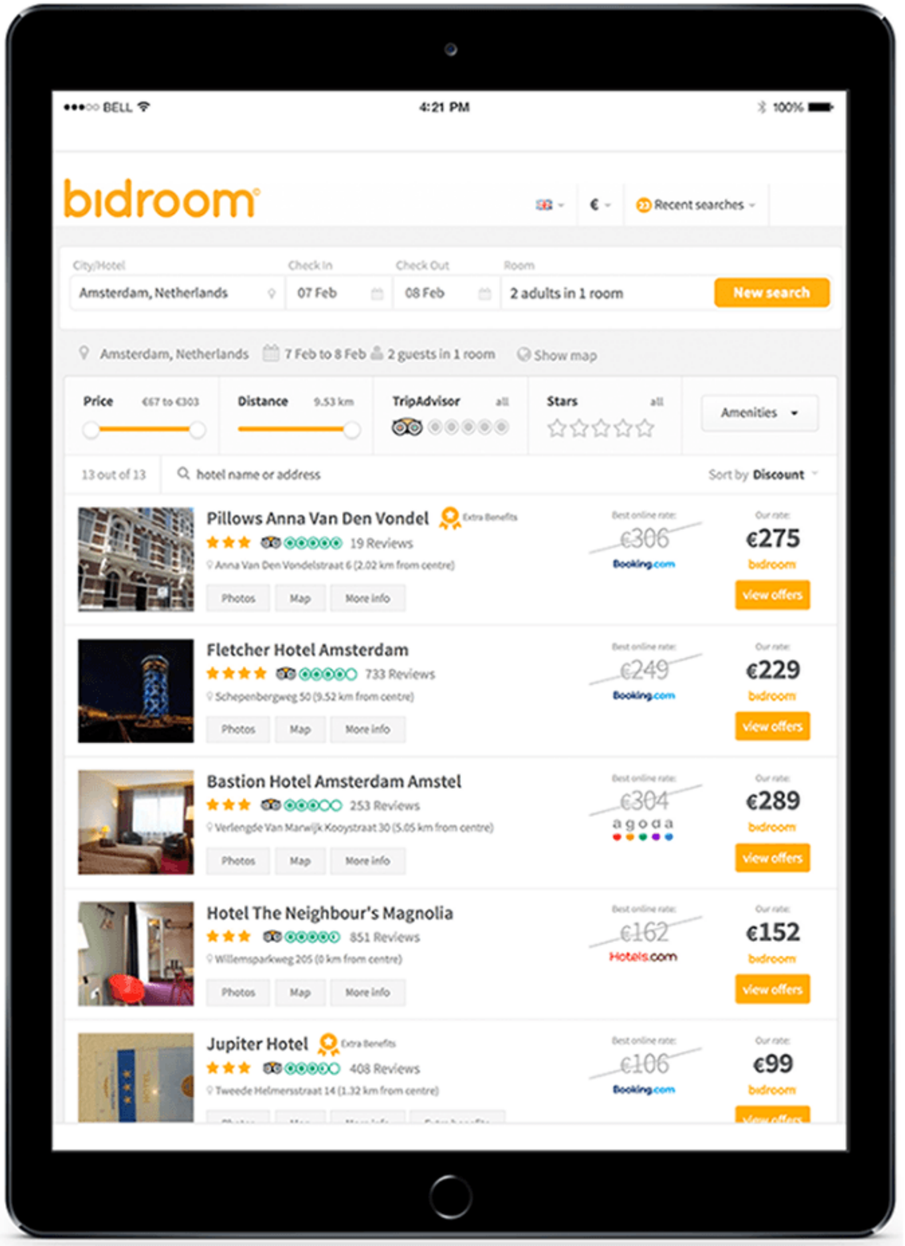
After that, you only pay a small annual fee of 59€. During the free trial, you can already make unlimited number of reservations with enormous discount of up to 25% comparing to other booking platforms!

When signing up, you agree with our terms and conditions



bidroom

€ John



Save up to 25%

on each booking!

Set up your payment

€ 59/year

Card number MM / YY

Gift Card/Promo Code

Submit

Your account will be valid until 15-02-2019


bidroom©
Same hotel. Better price.
GET STARTED
Sign In

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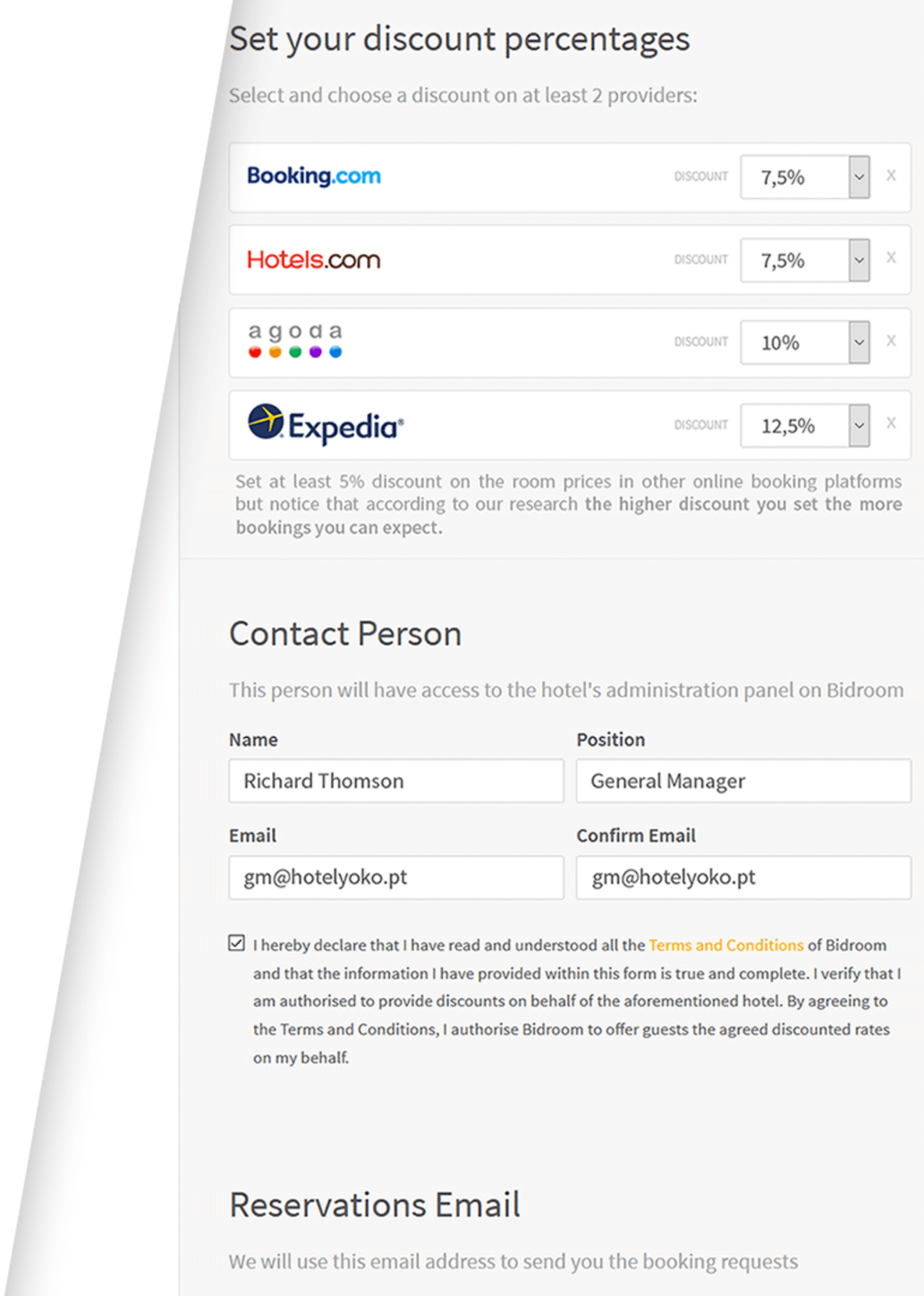
case study.

A 4-star hotel in Barcelona offers a room for €500 on Booking.com. This hotel is paying to Booking.com a commission of 17%. So the income of the hotel will be €415.

Booking.com	€415 Hotels profit	€85 OTAs commission

When the hotel offers the same room on Bidroom.com with 0% commission and 5% discount for the guest, the income for the hotel will be €475. **On this booking the guest saves €25 and the hotel earns €60 more.**

bidroom	€475 Hotels profit	€25 Discount



Set your discount percentages

Select and choose a discount on at least 2 providers:

Booking.com DISCOUNT 7,5% X

Hotels.com DISCOUNT 7,5% X

agoda DISCOUNT 10% X

Expedia DISCOUNT 12,5% X

Set at least 5% discount on the room prices in other online booking platforms but notice that according to our research the higher discount you set the more bookings you can expect.

Contact Person

This person will have access to the hotel's administration panel on Bidroom

Name: Richard Thomson

Position: General Manager

Email: gm@hotelyoko.pt

Confirm Email: gm@hotelyoko.pt

☑ I hereby declare that I have read and understood all the Terms and Conditions of Bidroom and that the information I have provided within this form is true and complete. I verify that I am authorised to provide discounts on behalf of the aforementioned hotel. By agreeing to the Terms and Conditions, I authorise Bidroom to offer guests the agreed discounted rates on my behalf.

Reservations Email

We will use this email address to send you the booking requests

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benefits for users.

Best Rate Guarantee.
A discount up to 25% on the best available online rates.

Free 30-day trial.
Try out Bidroom for 30 days for free (credit card required).

Unlimited bookings.
Book a room for yourself at discounted prices anytime, anywhere.

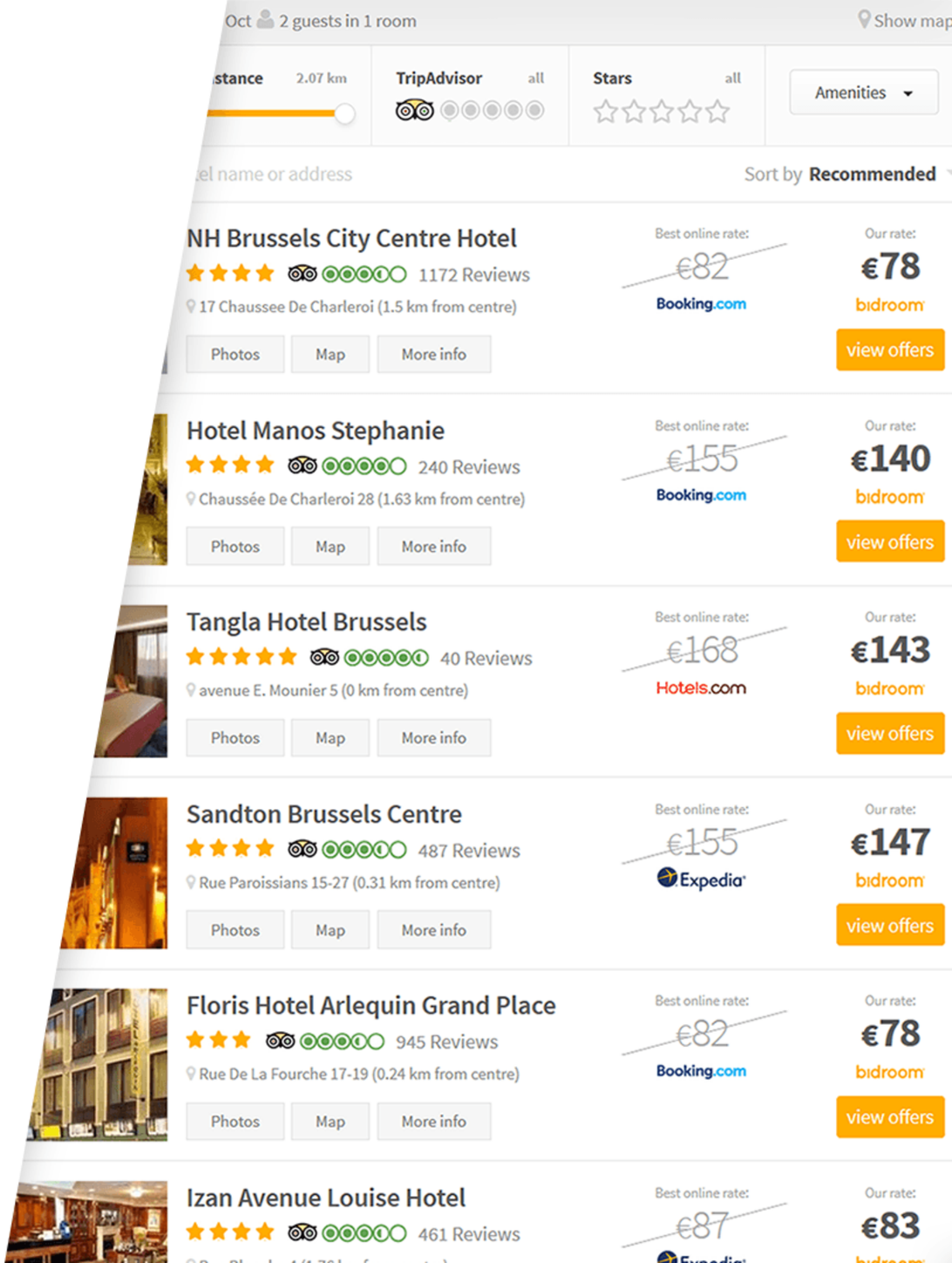
Book for your family and friends.
Up to 10 discounted bookings for your loved ones, friends and colleagues.

Selection of 75,000 hotels.
Choice of well-rated accommodations from all around the world.

membership.

Fixed, yearly subscription fee, which returns after two bookings on average.
Based on an average price for 3-night stay in 4-star hotel.

Membership
€59 / year



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benefits for hotels.

Receive completely free bookings.
0% commission on all bookings.

Restore the flexibility of your business.
No room allotments.

Increase your revenue.
New direct sales and private online channel.

Acquire new, valuable customers.
Different targets, lower cancellation percentage.

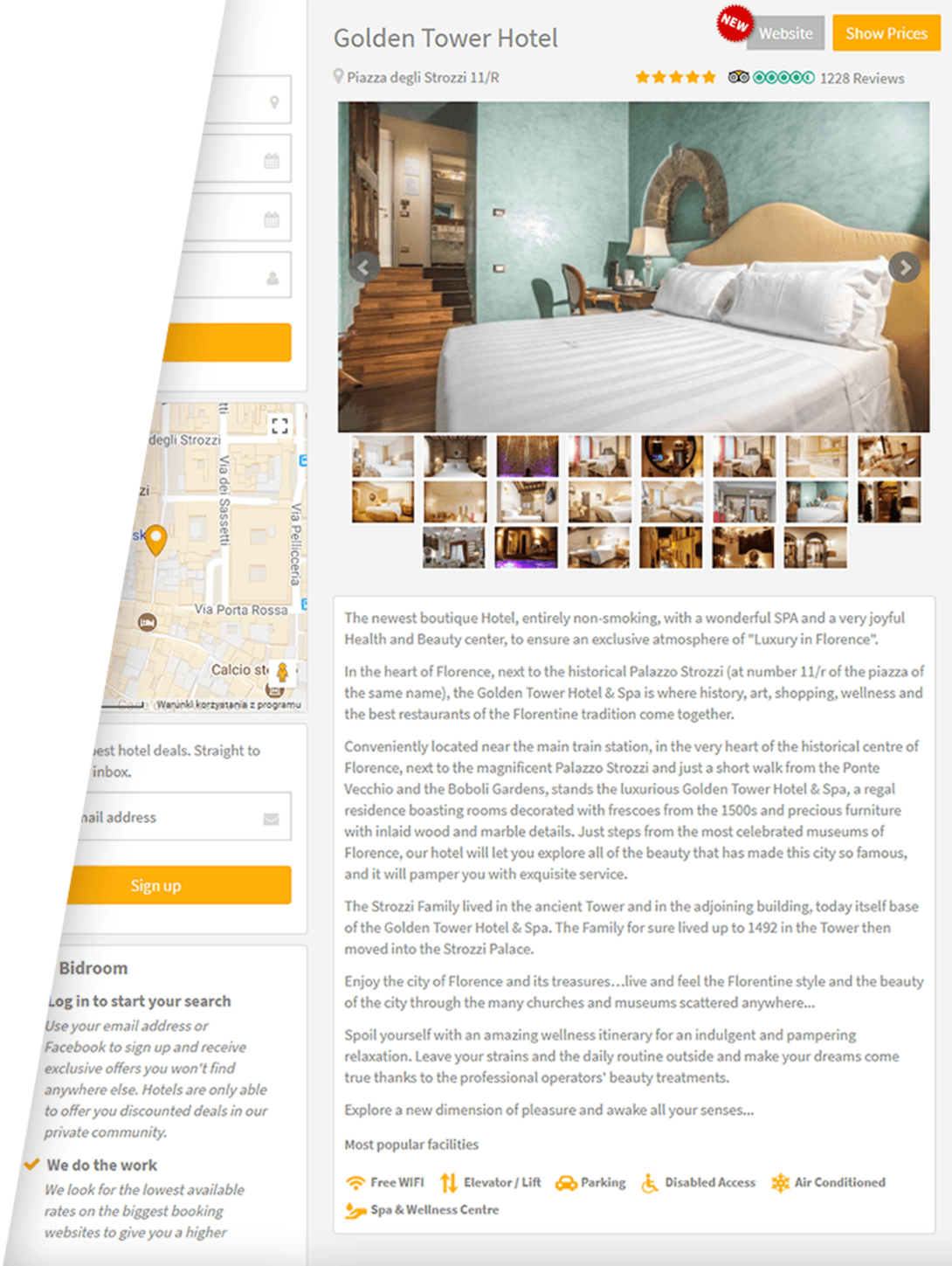
Expand your distribution network.
More channels, more revenue.

Direct website link. NEW
Link to your website for free.

setup fee.

No matter how many bookings you get, **you only pay the setup fee once.**

B&B / apartment	3,4 and 5-star hotels
€149	€299



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extra benefits for users
profits for hotels.

Higher ranking.
The more benefits you select the higher your ranking will be.

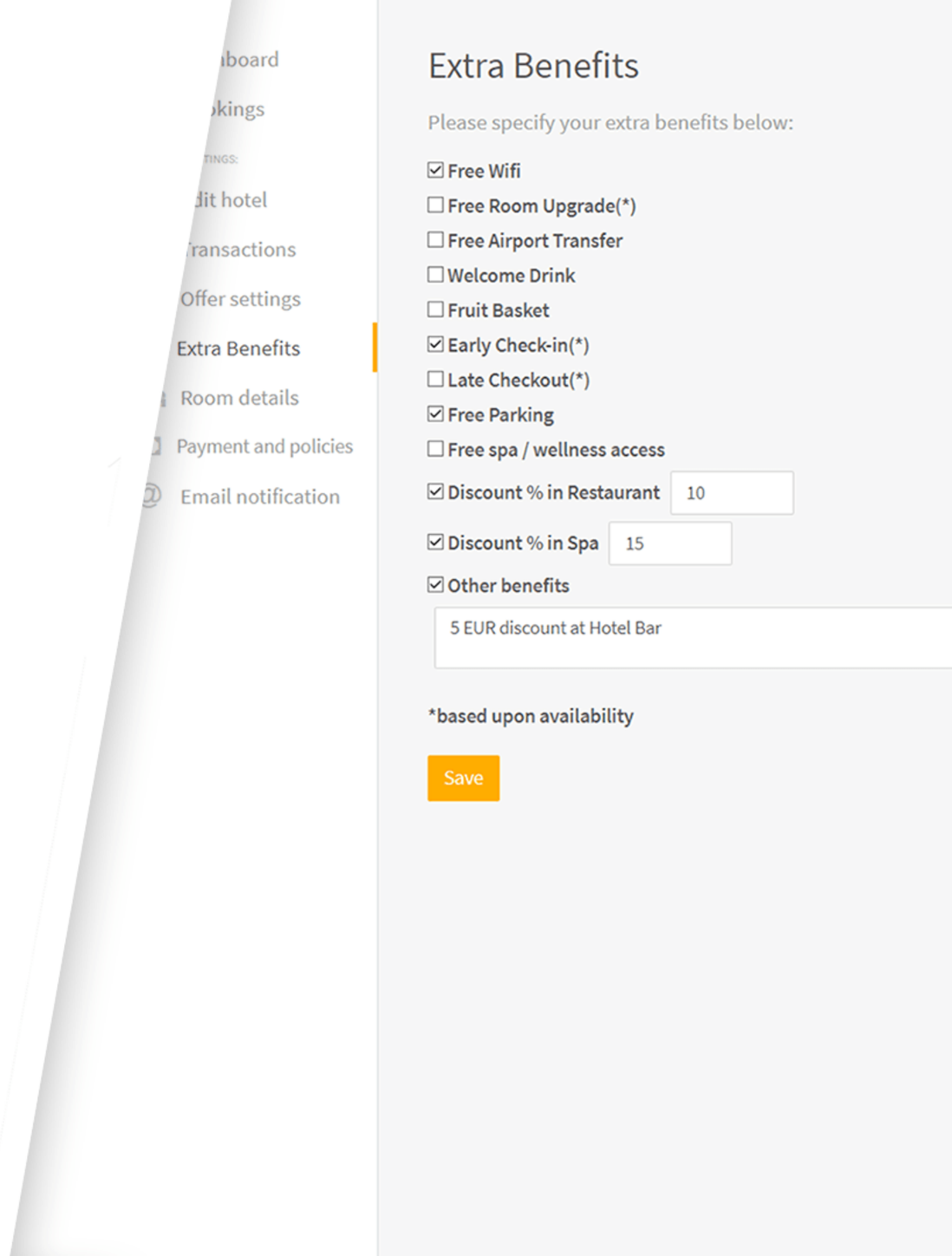
More bookings.
With higher ranking come more bookings.

Improved guest satisfaction.
A guest who benefits is a happy guest.

Better reviews.
A satisfied customer will recommend your accommodation to others.

Flexibility.
Change your benefit offer any time.

Extra Benefits



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