CHAVITO TRAVEL & TOURISM
REG NO: 2023/955754/07
TAX REF NO:9021848305
CHAVITOTRAVELANDTOURISM@GMAIL.COM

CHAVITO TRAVEL AND TOURISM BUSINESS PROFILE.

About us:
Chavito Travel and Tourism is a travel agency based in South Africa that offers a range of travel management services, including leisure and corporate travel. The company was established in 2023 and consists of experienced professionals in the travel and tourism industry who are committed to providing top-quality service to our customers.

The Business:
The core business of Chavito Travel and Tourism is providing various Entertainment, Travel & Tourism luxurious services through a network of partners and an online platform that serves consumers via the business-to-consumer channel.
Chavito Travel and Tourism provides multiple products and services, including flights, hotels, shuttle services, tourism routes, train trips, and Ground transportation.
It also provides targeted packages designed to fit all Markets and travel culture, and its preference.
Chavito Travel and Tourism operates multiple sales channels that focus on different customer segment



Our Values:
We are committed as:

- Providing remarkable customer service is what we believe will make us unique.
- Following our values wheel as it brings us purpose and ambition towards our everyday business endeavours.
- We are sure that continuous development and quality assurance are essential to meet the market's changing requirements to keep our customers loyal and satisfied.
- We provide user friendly communication between us and our customers to ensure that work is effectively simplified for our customers.

Why Chavito Travel and Tourism?
Our goal as a travel facilitator is to provide our customers with a seamless travel experience. We offer all the necessary resources for a trip in one convenient location and prioritize the safety and punctuality of our customers to ensure they arrive at their destination without any issues.**Unique Selling Point:** Our active communication lines (website, email and WhatsApp) provide real-time booking, secure payment facilities, and travel documentation.

- **Technology:** We are committed to staying current with the latest technology..
- **Diversity of Services:** The variety of services and products that we offer is one of our strengths.
- **Quality VS Price:** Our focus is on delivering high-quality services at affordable rates, giving us a competitive edge in the market. We prioritize value and quality in our work..
- **Security:** our packages come along with security for your protection at an additional and affordable price.

Vision Statement:
Our goal is to become the most reliable travel agency for all your travel needs, especially when it comes to South Africa. We strive to achieve this by providing our customers with unforgettable experiences that they will cherish forever.

Mission Statement:
To hold onto loyal existing customers/clients and attract new customers and turn them into satisfied, loyal customers through a variety of services following high-quality standards by facilitating real-time booking, secured payment, and travel documentation inside South Africa and abroad.

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Our Services:
We provide a travel experience through our full-service travel agency with our unique platform-based global travel community:

- **Flight Booking:** Real-time assistance for all information regarding flight bookings, such as flight schedules via flight status information.
- **Hotel Reservation:** Our ask-a-question integrated system will simplify your booking process through carefully selected filters and will allow you to quickly find what you're looking for through our full range of filtering options.
- **Flights + Hotels:** By offering our customers a fluid experience dynamic package of a flight and a hotel put together, we give them the advantage of great discounts since packages have special rates for both hotels and flights.
- **Transfers**: We offer different airport transfers from and to the hotel, such as shuttle, bus, and taxi services.
- **Car Rental:** Actual online car rental reservations for leisure and corporate clients with the best rates.
- **Trains:** Online train ticket reservation, including train schedules and ticket fees.
- **Cruises:** Together with our partners, we have found the best cruise deals with the lowest rates.
- **Activities:** We have an enormous variety of activities to choose from, such as half-day, full-day, over–day, overnight, and multi-day tours.
- **Customized Tours**: You can create your programmed tour or choose one from our itinerary tour packages.
- **Vacation Packages:** Save money and select one of the vacation deals that suits you best from family, honeymooners, adventure & wildlife, cultural vacations, and more.
- **Travel Insurance:** A variety of competitively priced travel insurance packages are available for purchase.
- **Travel Guides:** We believe that a tour guide is one of the most important aspects of a tour. For those who do not merely wish to relax in a city, the guide will be the window to ancient history and current events.
- **Travel Documentation:** All your travel documents will quickly and securely generate.



Corporate Travel:
We act as travel consultants to plan with our corporate clients money-saving well-organized travel program that will reduce costs and increase efficiency;

- Tailor travel itineraries, accessing corporate and conferencing facilities, to take advantage of group and corporate rates.
- Discuss the Travel Budget.
- Set the Employees' Travel Class.
- Book Flights with Corporate Rates.
- Make Hotel Reservations.
- Transportation.
- Business Class Meeting Management.

Sales channels:
Chavito Travel and Tourism Website: Customers can easily browse, book/reserve, and request our products on (WEBSITE UNDER CONSTRUCTION)
Office Location: Soweto, Chiawelo,2693 Iuruli street, Gauteng, South Africa.

Whatsapp: customers can easily access us and ask questions and make bookings via WhatsApp no 0798689837/0735200337.

Our Team:
Chavito Travel and Tourism's multi-lingual professional and enthusiastic staff, based in South Africa, can help you meet your travel requirements and ensure that your travel experience is even better than you can imagine.

Our Partners:
To provide a convenient travel experience, we are yet to partner with the most exquisite airline companies and hotel chains to allow you the opportunity to choose what suits you best with the most competitive rates in the market. We have also made partnership with a few security companies to provide security to those who may need it.

Who is our Target Audience?
Customers who will benefit from our services/products and who we precisely target are:

- Both Genders.
- Ages from 12 to 70.
- Corporate / Business Clients.

- Students
- Explorer’s

Our target market?

Our target market is South Africa and Africa as a whole.