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Where Every
Trip is **Tailor-Made**
for You°

CopaCabana

company profile



- CRAFTING JOURNEYS, CREATING MEMORIES -

About us

Our Origins

Copacabana was created to offer tailored travel solutions for both individuals and businesses. We bring a fresh perspective to the travel industry, combining our passion for exploration with a commitment to delivering seamless, high-quality experiences. Inspired by the vibrant energy of Copacabana Beach, we strive to bring that same spirit of excitement, freedom, and relaxation to every journey we curate.

Our Reach

Based in Dubai, we operate across the UAE and beyond. Whether it's personalized travel packages or specialized services like charters and group itineraries, we're equipped to handle a wide range of travel needs. Our team stays on top of the latest trends and opportunities to ensure every journey is unique and hassle-free.

What do We Offer

From airport transfers and hotel bookings to fully customized experiences and corporate retreats, we handle every detail of your trip. Whether you're organizing a family vacation, a business meeting, or need a private charter, our services are flexible and reliable, designed to meet your needs.





Why Choose us

We understand that every traveler and every journey is different. That's why we focus on providing personalized solutions that are efficient, cost-effective, and enjoyable.

Our Vision

To become the leading travel service provider in the UAE, delivering outstanding experiences and services to both our partners and guests.

We are committed to sustainable growth by focusing on our core strengths and continually improving how we serve our clients.

Our approach is built on three key pillars:

▸ Leading Service Provider

Becoming the top travel partner in the UAE by staying focused on our core business.

▸ Innovation

Continuously introducing new ideas and packages to keep things fresh and exciting.

▸ Personal Touch with Technology

Using the highest standard technology, while always maintaining a personal, human connection.

Our Values

We are customer-centric!
Our commitment is to deliver the best services in a timely, reliable, and cost-effective manner.

▸ Transparency

We build trust through open and honest communication in all our business and personal dealings.

▸ Quality

We provide outstanding packages and services that deliver premium value to our clients and their customers.

▸ Respect

We show respect for ourselves, our guests, our partners, and our team.

▸ Integrity

We uphold the highest standards of integrity in all our actions.

▸ Teamwork

We collaborate across boundaries to meet client needs and achieve our goals.

▸ Speed with Accuracy

We recognize the time-sensitive nature of requests while maintaining strict quality control.





Experience
The Best Destinations

where you can explore like a Local





Main Pillars

1 . Leisure Individuals & Groups

We offer high-quality, tailor-made solutions for niche markets, along with customized services for mass-market travelers in the FIT and leisure group segments.

2 . MICE

Our dedicated team provides complete solutions for MICE events, including creative programs and 24-hour service to ensure a seamless experience.

3 . Congresses & Exhibitions

From hotel reservations to daily transfers, dining recommendations, and free-time excursions, our team ensures that delegates maximize their time in the UAE.

Our Services

At Copacabana, we cater to both individuals and leisure groups, as well as business and MICE travelers.

Our comprehensive services include:

- Accommodation Bookings
- Hotel Representative Services
- Meet & Greet
- Airport Services

  (including VIP Services)
- Transfers
- Entertainment Tickets
- Team-building Activities
- Meeting Arrangements
- Guided Sightseeing Tours
- Private Tours

  (including Cruises, Safaris & Flights)
- Park Tickets
- Restaurant Reservations
- Golf Packages
- Visa Services



Contracting

With our extensive experience in the field, we specialize in various types of contracting, including static, brochures, charters, packages, groups, and MICE.

▪ Tailor-Made Solutions
We provide customized solutions for any operation, from charter chains and FIT packages to special groups and conferences.

▪ Strong Negotiation Power
Our significant client volume allows us to negotiate competitive rates, often securing prices lower than those offered by international groups.

Key Features of Our Contracts:

- Competitive Prices
- Short Release Allocations
- Early Booking Discounts
- Secured Room Availability
- Yield Management
- Promotional Rooms
- Added Value

Airport Meet & Greet

Hotel Bookings

Excursions, Tours & Attractions

Airport & City Transfers

Golf Packages

Cruise Ground Handler

Hotel Travel Desks

Groups & MICE

Destination Weddings

Car Rentals

THE **ULTIMATE WAY**

Customer **Segments**

360° inbound and outbound travel management solutions

Our strong partnerships with global and regional partners enhance our service offerings. We cater to a diverse range of customer segments, including:

- Global and local corporations
- Government and semi-government entities
- Direct consumers seeking unique travel experiences or tailor-made holiday packages
- Tour operators and sub-agencies

With our extensive expertise and commitment to quality, we ensure exceptional travel experiences for all our clients.

Flights

At Copacabana, we offer a comprehensive range of flight services to enhance your travel experience, including:

- Ticket Reservations Worldwide
- Visa Assistance
- Travel Insurance
- Fast Track Processing
- Meet & Greet Services (in the UAE and globally)
- Concierge and Chauffeur Services (including transfers)
- Private Jets and Charter Flights
- 24/7 Support
- PCR Testing and Quarantine Advisory Services

We are dedicated to providing seamless travel solutions tailored to your needs.

Hotels & Car Hire

At Copacabana, we provide a full suite of hotel and car hire services to enhance your travel experience:

- Hotel Reservations Worldwide
- Staycations and Long Stay Packages
- Concierge Services
- City Land Transfers
- Access to Renowned Hotels & Resort Brands
- 24/7 Support
- Access to Exclusive Offers
- Car Hire
- Limousine Services (in the UAE and globally)

We are committed to ensuring your stay is comfortable, enjoyable, and effortless.

Holiday Packages

At Copacabana, we offer tailored travel solutions for leisure and adventure, with optional inclusions such as:

- Flight Tickets
- Hotel Reservations
- Travel Insurance
- Airport Meet & Greet
- Airport Fast Track Processing
- 24/7 Support
- Visa Applications (depending on the destination)
- PCR Testing & Quarantine Advisory Services

Let us create the perfect holiday experience for you, customized to your preferences and needs.

Corporate Travel Management

At Copacabana, we provide comprehensive corporate travel management solutions, including:

- Flight Tickets
- Hotel Reservations Worldwide
- Visa Assistance
- Travel Insurance
- Implant Office Solution (optional)
- Corporate Online Booking Tool (OBT - B2B)
- Transfers and Concierge Services
- 24/7 Support
- Access to Exclusive Holiday Offers & Hotel Brands
- Dedicated Account Manager
- Comprehensive MIS / Savings Reports
- MICE / Events Management
- Traveler Security & Unutilized Ticket Tracking Tool
- Cruises / Rail Bookings

We are committed to delivering efficient, reliable, and tailored travel solutions for your corporate needs.

Corporate Online Booking Tool (OBT – B2B)

- **Air Content**
  - Real-Time Flight Availability
  - Special Airline Corporate Fares
  - Online and Offline Ticketing
  - Seat Selection
  - Refundable Fare Indicator
- **Non-Air Content**
  - Hotels (GDS and Aggregators)
  - Car Rentals
  - Meet and Assist Services
- **Added Features**
  - Pre-Trip / Multi-Level Approval Flow
  - Reminders & Notifications
  - Travel Policy Management
  - Trip Justifications
  - Custom PNR Remarks

Our Corporate Online Booking Tool streamlines the travel management process, ensuring efficiency and compliance with your corporate travel policies.

VIP/Luxury Travel Management

At Copacabana, we offer unparalleled VIP and luxury travel management services, including:

- Dedicated Travel Consultant & Butler Services
- Comprehensive Travel Arrangements and Reservations
- 24/7 Support
- Airport Meet and Assist Services
- Airport Fast Track Processing
- Private Jets, Charter Flights, and Yacht Rentals
- PCR & Quarantine Advisory Services
- Access to Exclusive Events

Experience the highest level of service and sophistication with Copacabana.

Excursions, Tours & Attractions

At Copacabana, we offer tailored experiences for every traveler, with a wide range of options including:

- Over 100 different excursions and tours
- Multi-lingual, experienced tour guides and representatives
- Private and group tours
- Cultural and historical experiences
- Adventure tours and outdoor activities
- Guided city sightseeing
- 24x7 support
- Access to exclusive attractions and events

Let us craft unforgettable adventures for you and your guests.

Golf Packages

Perfect for unwinding after a day of exploring, our golf packages cater to all levels of golfers including:

- Options for beginners to avid golfers
- Individual or group packages
- Access to renowned golf courses
- Tailored experiences to suit your schedule
- Golf equipment rentals available
- 24x7 support for bookings and arrangements

Get into the swing of things with our exciting golf packages, designed for relaxation and enjoyment.

Group Booking

At Copacabana, we offer tailored experiences for every traveler, with a wide range of options including:

- Over 100 different excursions and tours
- Multi-lingual, experienced tour guides and representatives
- Private and group tours
- Cultural and historical experiences
- Adventure tours and outdoor activities
- Guided city sightseeing
- 24x7 support
- Access to exclusive attractions and events

Let us take care of everything so your group can focus on enjoying their experience.

Events Management

At Copacabana, we provide comprehensive events management services, including:

- Dedicated Account Manager
- Strategic Planning & Logistics Management for Events & Conferences
- Access to Renowned Venues
- Audio Visual Support
- 24/7 Support
- Budget Planning
- Group Bookings & Reservations
- Marketing & Communication
- Supplier & Venue Management
- Stage Design & Exhibition Stand Fabrication
- Gala Dinners, Activities & Attractions

Let us make your event unforgettable with our expert management and creative solutions.

Why work with us?

1 . Expertise in Quality Service

We know what quality guest service is and how to implement it effectively.

2 . Innovative Solutions

We are product and market innovators, constantly seeking new ways to enhance our guests' travel experiences.

3 . Diverse Offerings

We provide both basic packages that cater to the mass market, as well as niche and exclusive products for discerning travelers.

4 . 24/7 Availability

We are available at your service 24/7 and are well-prepared with contingency plans for unforeseen circumstances.

5 . Focus on Innovation and Detail

Our team is encouraged to think creatively and pay attention to detail while curating customized solutions for our clients.



United Arab Emirates
A Premier Destination

The United Arab Emirates (UAE) has long been a premier global tourism destination. Its tourism strategy highlights Abu Dhabi and Dubai as key cities, aligning commerce and infrastructure to create competitive advantages. This has led to the development of organized sectors in adventure, entertainment, shopping, and more under the policies of the Tourism and Commerce Marketing regulator. The UAE is a leader in the Gulf, striving to be one of the most sought-after travel destinations worldwide.

Dubai

Discover the blend of extravagant luxury, high-tech facilities, and old-world charm in Dubai. Located on the eastern coast of the Arabian Peninsula, this dynamic city is renowned as a hub for international trade, innovation, and tourism. Explore attractions like the Dubai Aquarium and Underwater Zoo, Motiongate, Aventura Park, LEGOLAND Dubai, Wild Wadi Waterpark, Dubai Safari Park, Bollywood Parks Dubai, and the upcoming Six Flags Theme Park or Madame Tussauds. There's truly something for everyone.

Abu Dhabi

Experience captivating culture, breathtaking luxury, and exhilarating adventures in Abu Dhabi. Marvel at the iconic Sheikh Zayed Grand Mosque, ride the planet's fastest roller coaster at Ferrari World Abu Dhabi, or enjoy a thrilling speedboat tour along the coastline. Embrace the tranquility of sandboarding in Al Dhafra or take a peaceful stroll through Al Ain's lush oases.

Ras Al Khaimah

Ras Al Khaimah offers a perfect escape from everyday life, featuring stunning landscapes, breathtaking coastlines, and rich desert plains. With year-round sunshine and 64 kilometers of pristine beaches, this emirate provides a unique experience just 45 minutes from bustling Dubai.

Fujairah

Fujairah is a modern industrial town on the east coast, separated from the rest of the UAE by the jagged Hajar Mountains. Its northern beaches are among the finest in the country, ideal for sunbathing, swimming, and scuba diving. Beyond the coastline, Fujairah serves as a great base for exploring the Hajar Mountains and historic sites like Al-Bidyah Mosque.

Sharjah

Sharjah, the cultural hub of the UAE, offers a perfect blend of tradition and modernity. Wander through the historic Heart of Sharjah, explore the Sharjah Museum of Islamic Civilization, or enjoy a stroll along Al Majaz Waterfront with its vibrant dining and entertainment options. Beyond the city, the Sharjah Desert Park and Arabian Wildlife Centre showcase the region's natural beauty. Whether you're exploring ancient souks or relaxing by the lagoon, Sharjah delivers a rich cultural experience in a serene setting.

Copacabana



Let's Connect

E info@copacabanatravel.ae
W copacabanatravel.ae