Royal Arabian

Destination Management

20 YEARS OF EXCELLENCE

www.royalarabian.com



About Us

Established in the year 2004, Royal Arabian is a UAE based destination management company. Primarily based in Dubai, we function on a Business to Business (B2B) philosophy, assisting travel agents, tour operators, exhibition organizers, incentive houses and tourism boards to provide distinguished services of highest quality.



Why Royal Arabian?

Royal Arabian Destination Management has come to represent quality, professionalism and innovation in the travel and tourism industry. UAE has grown into an international hub for leisure, holidays, conferences, meetings and events; we have kept pace and have succeeded in offering customised solutions to our clientele.

Approach us for anything related to travel - corporate or leisure, and we will deliver beyond your expectations. We take pride in creating unforgettable memories for the guests we serve.

1.5 Million+
Satisfied Guests

700+ Trusted Suppliers
Supporting Our Growth

100% Guest Satisfaction
Your Happiness, Our Priority

4.9 ★★★★★ Rating
A Testament to Our Excellence

200+ Awards & Recognitions
Honored for Our Unwavering Dedication



Our Outreach

We cater to tourists from all over the world. Mostly from China, India, Vietnam, Pakistan, Hong Kong, Cambodia, Indonesia, Russia, GCC countries, Africa, Europe, Scandinavia, Latin America, North America including Canada. We serve on an average of around 125,000 + tourists per year. We have qualified destination experts spread across various countries with offices in India, China, and UAE.

Our Strength

- User friendly online booking engine with live inventory & dynamic package option.
- We have excellent partnership with various categories of hotels & attractions in UAE.
- Dedicated departments to handle FIT, Leisure Groups & MICE.
- UAE visa quota.









Our Strength

- Own fleet of luxury vehicles from 7 to 50 seaters.
- Experienced uniformed chauffeurs, Destination expert tour guides & tour coordinators.
- We offer 24/7 meet and greet services at the airport.
- On ground 24/7 customer support.









Our Philosophy



“ I want Dubai to be a place where everybody from all over the world meets each other”

His Highness Sheikh Mohammed bin Rashid Al Maktoum
Vice President and Prime Minister of UAE and Ruler of Dubai.

“The leadership of this great country has always believed that in the pursuit of excellence, there are no finishing lines. At Royal Arabian Destination Management, this is our mantra and driving force. We are proud of our people, our destination and most importantly your support in making this journey with us”

Naveen Saldanha
Managing Director

Our Journey



Royal Arabian Tours

2004

Royal Arabian Incentives & Conferences

2005

Incentives & Conferences by Royal Arabian

2015

Royal Arabian Destination Management

2016

Our Methodology

You are the center of our world!





Our CLIENTS are the center of our universe.
In 20 years of operations, we remain humble to our roots and are proud to have maintained a consistent client retention ratio.
Our qualified destination experts spread across 4 continents, and they speak only one language- Yours!

Our Vision

To be the most admired premium brand in providing destination management services across UAE by achieving a harmonious balance between business, environmental and social responsibilities.

Our Mission



To offer memorable holidays



To organize magnificent events



Develop innovative and competitive products



Constantly elevate internal processes

We Value



Customer Satisfaction



Strong Team Spirit



Integrity and Humility



Continual Improvement



Mutual Respect

Incentive Groups







Our experts help in providing valuable opportunities for increasing a sense of corporate belonging, guiding groups to bond and in stimulating problem-solving and leadership skills.

Meetings and Events







Our team for corporate events are with you all the way from planning, negotiating the best deals with service providers and executing the event to the highest standards of service delivery.

Destination Weddings





The wedding business is an extremely challenging business, where customisation happens in every aspect. We become the single point of contact from hospitality and guest relations to logistics. Bringing the smallest of elements together in a unified perfect way.

Leadership Skills and Team Building





Incentive through travel can be both rewarding and effective. Team Building activities are designed for fun, motivation, great team work, to improve communication and leadership skills.

Schools and Colleges





We provide one-stop service point for schools, colleges and working professionals inbound travel needs. We make it a point to provide them with something new, something refreshingly different.

Our Forte

- **Our array of prestigious clients,** time and again stand testimony of our service. We are well versed in handling leisure Groups and FIT, MICE, tours, hotel bookings, cultural tours, transfers and excursions, luxury holidays and much more.

- **Our multilingual staff** and guides from across the globe comprehend our clients' needs and never fail to bring a smile on their faces.

- **Our network** throughout UAE covers the entire geographic country. In order to deliver brilliance, we have collaborations with the best hotels and attractions. We are the best in terms of services and pricing, we provide excellent bespoke options.



Our Forte

- **Our Frequent Individual Traveller (FIT) Department** is equipped to offer flexi- tour options at competitive prices. We can offer a wide range of hotels in Abu Dhabi, Dubai and other emirates.

- **Our Groups Department** specialises in organising tours for global visitors with specific requirements. Hotels, tours, transfers and other nitty-gritty are handled by us to the last detail. Our tour designers work closely with our clients requirements.

- **Meetings, Incentives, Conferences & Events (MICE)** – We are a reputed Destination Management Company and a Professional Conference Organiser. We are experts in organising anything from small symposiums to large international congresses.



Brands we continue to serve



SIEMENS

KUONI

Honeywell

L'ORÉAL

Schering-Plough

HSBC

Mahindra FINANCE

SANSUI
Japanese Technology. Entertaining The World.

ANTHONY ROBBINS

Sony Ericsson

BOSCH

FUJI

GM

AXA PROTECTION FINANCIÈRE

Bharat Petroleum

BMW

ETHICON
Johnson&Johnson SURGICAL TECHNOLOGIES

GPI
GODFREY PHILLIPS
INDIA LIMITED



Our Affiliations

Dubai
للاقتصاد والسياحة
Economy and Tourism

دائرة الثقافة والسياحة
DEPARTMENT OF CULTURE
AND TOURISM

ras al khaimah
tourism development authority

حكومة الشارقة
Government of Sharjah
هيئة الإنماء التجاري
والسياحي بالشارقة
Sharjah Commerce & Tourism
Development Authority

الشارقة
Sharjah

AJMAN

Tours and Excursions

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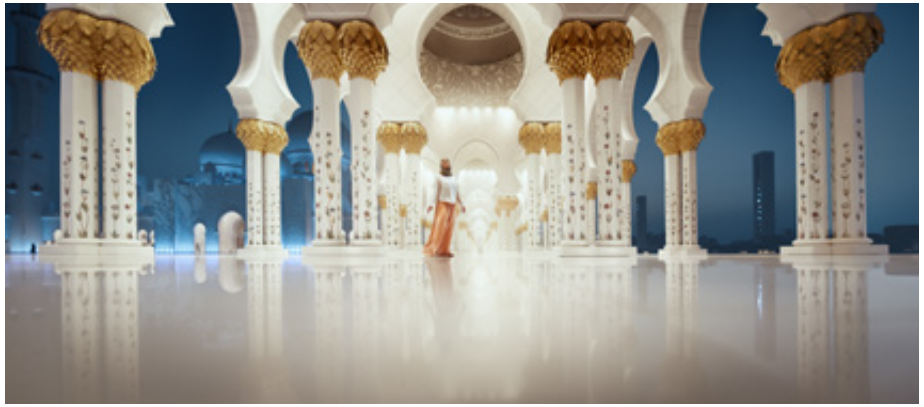
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Abu Dhabi Office

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Champion Furniture Building - Sector M39, Al Musaffah
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