Partner Information Package · 2026

TravelTM

Your Expert DMC in Turkmenistan

End-to-end ground services for international tour operators. Seamless, safe, and unforgettable experiences in one of the world's most extraordinary destinations.

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About Us

Your Ground Partner in Turkmenistan



TravelTM is a licensed Destination Management Company (DMC) based in Ashgabat, Turkmenistan. We specialise in inbound adventure and cultural tourism — handling all ground operations so that your clients enjoy a seamless, professionally managed journey through one of Central Asia's most unique and rarely visited destinations.

We work exclusively with tour operators, travel agencies, and B2B partners worldwide. Our role is to make your job easy: you sell Turkmenistan, we deliver it flawlessly on the ground.

24/7 Support

On-ground emergency support with immediate response during active tours

B2B Exclusive

Partnership-focused model dedicated to tour operators and travel agencies

Our team combines deep local knowledge with international service standards. We handle everything from visa support and Letter of Invitation (LOI) processing to guided tours, desert camping, and cross-border logistics.

Why Choose Us

Competitive Advantages

What We Bring to the Partnership

Licensed DMC

Full inbound operation authority with all required licenses and permits.

Own Vehicle Fleet

SUVs, minibuses, and large coaches — all maintained to international standards.

Professional Guides

English-speaking local guides with deep expertise in history and culture.

Visa Support

Letter of Invitation (LOI) processing for all nationalities — 6-11 working days.

Full Logistics

Hotel reservations and domestic transport included in all programmes.

24/7 Support

On-the-ground emergency support with immediate response during active tours.

B2B Commission

Transparent pricing with your own margins on all bookings.

Custom Itineraries

Tailor-made programmes and multi-country extensions available on request.

Tour Portfolio

Ready-Made Programmes — Part 1

All tours below are available as standard programmes. Custom itineraries and combined routes are available on request.



01 Darvaza Weekend Getaway

3 Days / 2 Nights · 2–15 pax

A compact 3-day introduction centred on the legendary Darvaza Gas Crater. Ashgabat city tour on arrival, desert drive into the Karakum, overnight camp at the crater, sunrise return via Yerbent village.

Darvaza Gas Crater | Karakum Desert



02 Exploring Turkmenistan

7 Days / 6 Nights · 2–20 pax

The most popular full-country introduction — Ashgabat, Nisa (UNESCO), Darvaza, Yangykala Canyon, and the ancient ruins of Merv (UNESCO). Seven days covering all key highlights of Turkmenistan.

UNESCO Sites | Full Country



03 Extreme Tour

5 Days / 4 Nights · 2–10 pax

Five days of off-road adventure — underground lakes in the Kopetdag mountains, the Dinosaur Plateau with 145-million-year-old fossil tracks, and overnight camp at the Darvaza Gas Crater. Toyota Prado 4×4 throughout.

Off-Road 4×4 | Dinosaur Plateau



04 Nature Tour

6 Days / 5 Nights · 2–15 pax

Six days through extraordinary natural landscapes: Kopetdag mountains and wildlife, Yangykala Canyon's fire-coloured cliffs, Darvaza Gas Crater, and the T-Rex Dinosaur Plateau. Ideal for photography and nature tourism.

Nature | Photography

Tour Portfolio

Ready-Made Programmes — Part 2

All tours below are available as standard programmes. Custom itineraries and combined routes are available on request.



05 Adventure Tour — Full Country

10 Days / 9 Nights · 2–12 pax

The flagship programme — a complete traverse of Turkmenistan. Ashgabat, Nisa, Kopetdag, Darvaza, Yangykala, Kunya Urgench (UNESCO), Merv (UNESCO), and the Dinosaur Plateau. The most comprehensive Turkmenistan experience available.

Comprehensive | UNESCO Sites



06 Turkmen History Tour (UZB-TKM)

6 Days / 5 Nights · 2–20 pax

Cross-border programme entering from Uzbekistan. Three UNESCO sites in six days: Kunya Urgench, Dayahatun Caravansarai, Ancient Merv, and Nisa. Perfect add-on extension to Uzbekistan tours.

Cross-Border | UNESCO Sites



07 UNESCO Tour (UZB-TKM)

4 Days / 3 Nights · 2–20 pax

Compact 4-day Silk Road extension from Uzbekistan — entering at Khiva/Shavat border, visiting Kunya Urgench UNESCO site and Ashgabat's marble monuments. Ideal for groups already touring Uzbekistan.

Cross-Border | Silk Road

Customisation Available: All programmes can be tailored for cycling, photography, archaeology, and corporate incentive tours. Full day-by-day itineraries with inclusions and accommodation options available on request.

Pricing Structure

Pricing & Margins

How Our Pricing Works

All prices are quoted in USD per person, based on group size. Our rates include ground transportation, English-speaking guide, accommodation, entrance fees, visa support processing, and 24/7 local support.

Group Size	Price Tier	Notes
2 – 4 pax	Premium rate	Higher per-person cost, fully private
5 – 10 pax	Standard rate	Best balance of price and service
10 – 20 pax	Group rate	Significant per-person savings
20+ pax	Custom quote	Contact us for large group pricing

Agent Margins Policy

We offer a **transparent rates** on all confirmed bookings.
Add your margin and sell at the price that works for your market.
Pricing rates are discussed individually based on volume and partnership terms.

Net rates are provided confidentially — your retail pricing remains fully in your control.

Get a Full Rate Card

To receive a full rate card for any specific tour and group size:

info@traveltm.co

Partnership Workflow

Booking Process

Working Together — Step by Step

1 — Day 1

Send Inquiry

Tour name, travel dates, group size, nationalities

2 — Within 24h

Detailed Quote

Inclusions, accommodation options, price breakdown

3 — Upon Approval

Booking Confirmed

Passport details received for LOI processing

4 — Within 2 Days

LOI Processing

We handle all visa support paperwork

5 — Per Terms

Deposit Payment

30% of total tour cost confirms booking

6 — 6–11 Days

LOI Issued

Sent to clients by email for visa application

7 — 30 Days Before

Final Payment

Full programme confirmation with all details

8 — Arrival Day

Tour Begins

TravelTM team meets at airport or border

We handle everything from here. Your clients are in expert hands.

Entry Requirements

Visa & Letter of Invitation

Complete Agent Guide

All foreign nationals require a tourist visa to enter Turkmenistan. TravelTM is a licensed DMC authorized to issue Letters of Invitation (LOI), which is the mandatory first step to obtaining a Turkmenistan tourist visa.

Step-by-Step Visa Process

1. **Agent Submits Traveler Details to TravelTM**

   Send us: full name (as in passport), date of birth, nationality, passport number, passport expiry date, intended entry date, entry point (airport or land border).

2. **TravelTM Submits LOI Application**

   We submit the official LOI application to the State Migration Service of Turkmenistan on behalf of your clients. **Processing time: 6–11 working days.**

3. **LOI Approval & Scan Sent to Agent**

   Once approved, we send a scanned copy of the LOI to your email. Your clients then use this document to apply for a visa at a Turkmen embassy or obtain it upon arrival.

4. **Visa Obtained by Traveler**

   With the LOI in hand, travelers can apply at a Turkmen embassy/consulate abroad, OR obtain the visa on arrival at Ashgabat International Airport or select land borders.

Visa-on-Arrival Entry Points

Travelers with a valid LOI can obtain a visa on arrival at:

- **Ashgabat International Airport**
- Gaudan land border (Bajgiran/Mashhad, Iran)
- Farab land border (Bukhara, Uzbekistan)
- Shavat land border (Khiva, Uzbekistan)
- Khojeyli land border (Nukus, Uzbekistan)
- Bekdash land border (Aktau, Kazakhstan)

Visa is NOT Issued At:

- Serakhs (Iran border)
- Serhetabat (Afghanistan border)
- Turkmenbashi (Caspian Sea Port)

Critical Information

Important Visa Notes & LOI Pricing

Important Notes for Agents

Apply Early

Apply for LOI at least **15 working days** before the entry date to allow buffer time.

Passport Validity

Passport must be valid for at least **6 months** from the date of entry.

Cash Payment Only

Visa and migration tax fees are paid in **cash USD only** at the border — inform your clients.

Migration Registration

Must be completed within the **first working day** after arrival — TravelTM handles this at the hotel.

Carry Paper Copies

Clients should carry **paper copies of their passport** at all times during the trip.

Submit a Visa Request

Email
info@traveltm.co

WhatsApp
+993 63 886-662

Response Time
Within 24 hours on working days

Fleet & Equipment

Ground Operations

Our Vehicle Fleet

Vehicle	Capacity	Best For
Toyota LC Prado 300 Series (4×4)	7 seats	Off-road & desert adventure tours
Toyota LC Prado 200 Series (4×4)	7 seats	Off-road tours, small groups
Toyota Hiace Minibus	10 seats	Small group tours & transfers
Toyota Sienna / Highlander	7–8 seats	City transfers, comfort transport
Toyota Coaster	20–30 seats	Medium group tours
King Long Bus	45–53 seats	Large groups

❄ **All vehicles are air-conditioned** for passenger comfort in all weather conditions.

▲ **4×4 vehicles available** for off-road and desert routes including Karakum Desert.

Start a Conversation

We are ready to answer your questions, provide rate cards, and help you design a Turkmenistan programme for your clients. Reach out — we respond within 24 hours.

WhatsApp & Phone

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Email

info@traveltm.co

Website

traveltm.co

Working Hours (GMT+5)

Mon–Fri: 9:00–18:00 | Sat: 9:00–13:00

We look forward to welcoming your clients to Turkmenistan.

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