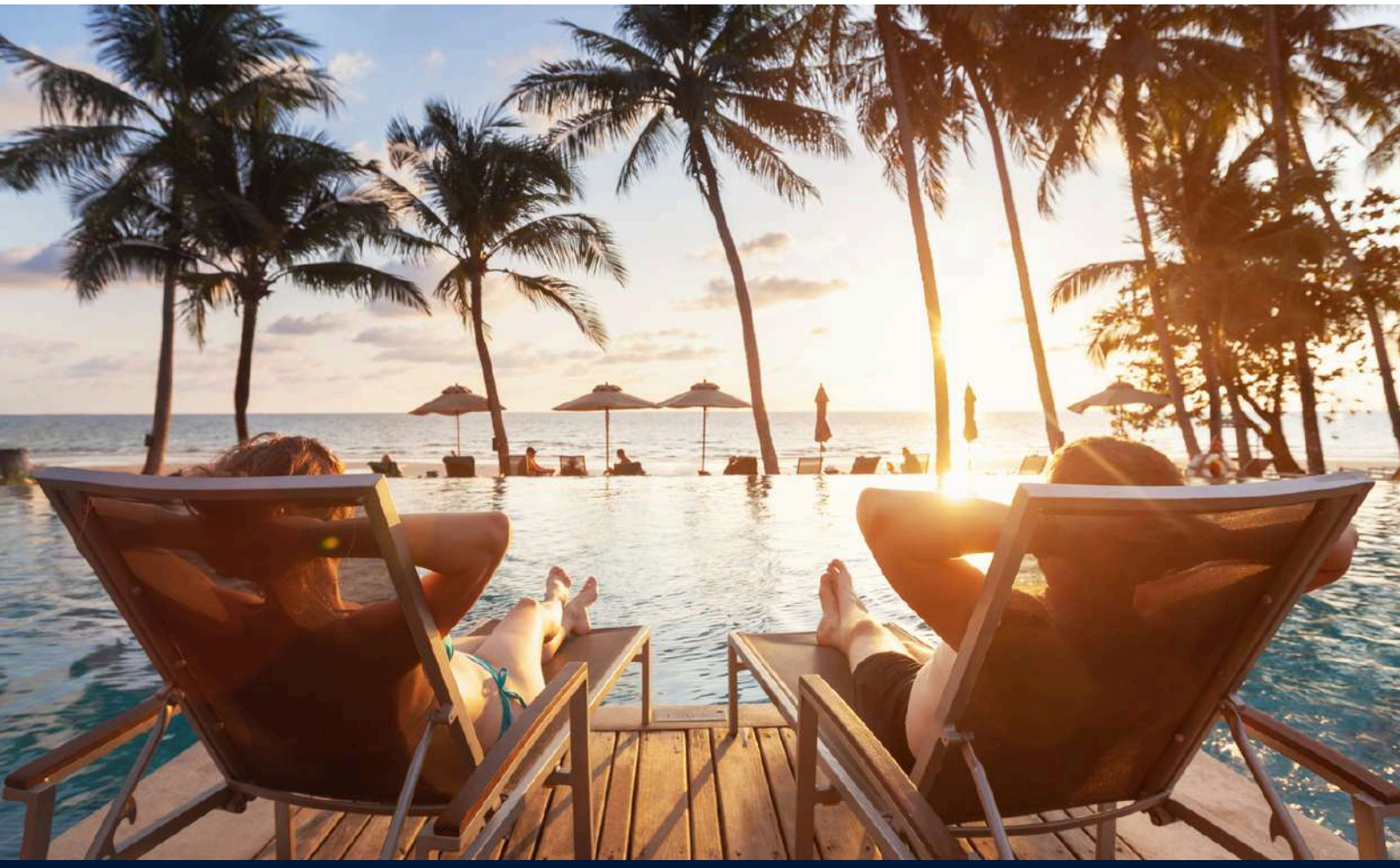
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CONNECT



DMC CONNECT

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DMC CONNECT INTRODUCTION

With more than 10 years of experience, DMC Connect has been delivering destination management solutions for the world leading brands. With regional office locations across five countries in South East Asia; it allows us to create innovative products and provide unrivalled destination expertise with strong ability to adapt to any situation.

We believe our sustainable relationships are built on trust and reliability. AT DMC Connect, we are focused in providing consistently increasing value and support for our business partners across the travel industry.





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WHO IS DMC CONNECT?

With local destination expertise, we are specialised in tailor-made, group series, MICE and educational travel. We are here to put people connected – connecting with people, culture, opportunities and other possibilities.



We represent you here

We are your people on the ground. Working with you, we will provide training to make sure our staff to look and sound like you do.





WHO IS DMC CONNECT?



We create innovative, flexible and seamless travel experiences.

Seamless and experiential travel is what we do. For you, this could mean complicated multi-day, high-touch itineraries curated and managed by local specialists or simply discreet point-to-point airport transfers. We have the infrastructure, expert know-how and local insight to make every aspect of travel inspiring and easy.

Trust us to look after your travellers like our own

Operating with more than 10 years of experience across 5 countries in South East Asia means you can assure your travellers that you have your own people on the ground in all these destinations.





WHAT IS OUR ROLE?

We are Local

Travel is all about meeting new people and learning about different cultures. That's why our people who hails from the destinations they work in, are our most important asset. Our guides are locals, passionate about responsibly sharing their destination, and committed to exceptional service standards. Our product teams work closely in their specialist destination, so they offer the advantage of insider insight when building itineraries for you.

Product Development

We've been providing our partners with high-quality itineraries for over 10 years, so we know exactly how to create local travel experiences that customers want. From 'off-the-shelf' product to a fully customised package, our talented teams do not disappoint. While our high-demand, 'destination highlights' style product yields fantastic feedback, we continue to bring new, unique ideas to our partners.

Health & Safety

Booklets are printed materials with four or more pages, containing details about a business, event, product, promotion, etc.



WHAT IS OUR ROLE?

Local negotiation strength

We offer the best-value product on the market and we can do it thanks to our local specialization. Our suppliers appreciate our long term working relations, and this is reflected in favourable rates. Our partners are all assured to have the best value for their products.

Dedicated Partner Collaboration

Whether it's reservations, product or special request, we listen to what's important to you and we make the necessary adjustments to facilitate what matters. Our dedicated management team are there to listen and make sure our partnership flourish.



WHAT WE DO?

We specialise in MICE, tailor-made, group series and educational travel. We're here to put people in touch with possibilities; providing, innovative and seamless travel solutions.











MICE

At DMC Connect, we connect people with a world of possibilities. Our in-house MICE team translate this purpose into the unique meetings and incentive market and deliver memorable events and journey across our key destinations. Whether in a dedicated facility or something off-the-beaten-track, our MICE team accommodates all requirements and customise packages to fit clients' specific goals.

With our professional teams located in a variety of destinations, we utilize our local connections, extensive expertise, and operational excellence to make every event a resounding success.



Convention and Exhibition

Conventions require a fair amount of details planning. Our MICE teams, across the destinations we operate in, are quipped with local destination knowledge and experience to arrange conferences down to the very finest details to exceed our client's expectations every time.

Meetings

Every meeting is unique and our local team on the ground with in-depth destination connections enabling us to find the perfect meeting space.





MICE



Trade Missions

Having to work with numerous trade mission organisations over the decades, we fully understand and are passionate about overseas trade missions; we know how much attention to detail, hard work and planning goes in to ensure a successful mission for all parties. Our trade mission specialists will ensure our goals are aligned with all requirements are met.

Incentives

Our key destinations make the perfect backdrop for motivating and inspiring team incentives trip that capture the character of local cultures. This is true whether the event is in a vibrant city centre, or on a Scenic island. We are always there to listen and understand our client needs and find the perfect location to excite the participants. We put strong emphasis on making experience exceptional and meeting company objectives.





TAILOR-MADE TRAVEL

Our customers have higher demand from their travel experiences and seek to stamp their trip with something unique. Our operations team works hand-in-hand with our itinerary specialists to create custom itineraries that travellers love. Our team will be thoroughly briefed on your customer details and any important brand specifics so they can design itineraries that best meet your needs.

In addition to our innovative itineraries, we have all the classic destination experiences covered. We can do this thanks to the incredible knowledge and insight of our talented local teams.





EDUCATIONAL TRAVEL

DMC Connect's dedicated education travel team will work towards your education goals.

The complexity of facilitating an educational trip can be overwhelming. That's why we are especially proud of our dedicated educational travel team. With decades of experience, our educational team knows how to structure immersive itineraries to meet the key educational goals.

We listen to your educational objectives and ensure your goals are met as we craft a comprehensive solution.





EDUCATIONAL TRAVEL

What you might want your itinerary to include:

- Community project work
- Local community interaction
- Fully qualified guides and support staff
- Sightseeing tours - to your specification
- Local homestay accommodation
- Hotel accommodation
- Seamless transfers between destination

What you can expect as standard:

- Rigorous health and safety audits
- No project management fee
- Authentic connections with local communities
- The opportunity to make a real difference



EDUCATIONAL TRAVEL

Themed school tours

We facilitate all aspects of in-destination learning, logistic and leisure time. Special interest school expeditions that might require a focus on a specific subject such as music, history, art, geography and more.

Experiential learning through travel

Trips designed to maximise cultural exposure by incorporating workshops, seminars and learning tours.

Service learning

Thanks to our strong sustainable partnerships with local communities, we offer opportunities to learn and actively contribute.

Charity challenges

By combining our expertise in event planning and community relations, we have developed unique challenges to raise funds for selected charities.



GROUP SERIES TRAVEL

Our itinerary team have been facilitating complex group series tours from travellers hails from different part of the world. We keep to a flexible approach catering to every customer needs while ensuring quality delivery.

The key advantage is allowing our customers to access to product enhancements, exclusive rates, on-the-ground feedback and guide training. This helps ensure each of your groups has an exceptional travel experience and beautiful memories.





LET'S WORK TOGETHER

We tailor our services to your needs

A dedicated account manager will learn about your business, understands your unique requirements and uses this knowledge to speed up quoting enquiries and ensures you get a service that's tailored to your needs.

We have established yet flexible processes, which we build together for your success. We strongly believe a partnership is not about service providing, but build a supportive relationship where not only we understand your business goals, but also your challenges.

Our team is always there to listen and assist. Our partner centric approach is why working with us can be so simple and fruitful.

Schedule a chat with us at contracts@dmcconnect.com

