
WE
ARE
INTAS

intas
destinations



SNAPSHOT

INTAS is an award-winning destination management company, full-service incoming tour operator, events, meetings and incentive planner, travel and tour experts in the Philippines since 1981.

WHY CHOOSE INTAS?

INTAS DESTINATIONS is the preferred DMC in the Philippines. We take pride in our creative and inspired multi-lingual team of professionals who has been designing as well as providing 5-star holidays and events in the Philippines for FITs, GITs, Adventure Groups and MICE coming from Europe, US, the Asia Pacific and the rest of the world.

Our tour and event specialists, hand-picked passionate tour guides, ground coordinators and obliging partners will ensure happy, safe and transforming experiences for your customers.

OUR CORE VALUES



EXPERTS IN THE PHILIPPINES, A CREATIVE FORCE IN THE INDUSTRY

We are a two-time recipient of the *"Kalakbay Award"*, a presidential award for creative excellence in tour packaging for its **Island Skytrain Program**, as well as for the design and execution of an incentive travel program in Manila and Cebu for a group of Italian dairy producers.





RELIABLE EVENTS, MEETINGS AND INCENTIVE PLANNER

Our dynamic and talented team continually strive to create events that are clever, innovative and visionary.

Exciting and challenging projects capture our imagination. We embrace the logic of logistics. You dream it, we do it.

Let INTAS be your event planner.



M&C Asia has featured INTAS as the only company in the Philippines among the “Leading DMCs in Asia”.

We are among Asian rock stars like Asian Trails, Exo Travel, Destination Asia, Panorama.



ASIA'S 20 LEADING

What makes a DMC powerful? We narrowed down to companies with the most established links, market knowledge and years of experience (a minimum of 10) in the region. These are the players who will be shaping the future of destination management.

WORDS: LEE XIN HUI

Southeast Asia, with the Thailand and Vietnam branches the first to be established. Last year, its Malaysia office launched a new PLUG division while the head office was shifted to Bangkok. Its clients include incentive houses, cruise lines, conventions, exhibitions and conference organisers, tour wholesalers and tour operators, associations and business travel organisers.

CASE STUDY: It catered to a conservation business incentive group of 240 with unique venues such as the Happo-en gardens in Tokyo and a complete run-out of the Tori temple, a UNESCO World Heritage Site in Kyoto. Entertainment included high-flier geisha, professional taiko drumming, and a meet-and-greet experience for an All Blacks rugby match.

YEAR ESTABLISHED: 1995
MARKET PRESENCE: Bangkok (HQ); 11 offices in Asia
EMAIL: sloggie@jalcrationale.com
WEBSITE: www.destination-asia.com

12. EXO Travel

PROFILE: Formerly known as Destination, EXO Travel was rebranded in 2015. The company started out exporting artisanal wares in Vietnam and was the first foreign-owned company to be granted a tourist operating license there. Today, it is still privately owned and operated by founders, Olivier Colleaux and Hamish Keith, together with the Apple Tree Group. The company offers a wide range of solutions such as MICE, adventure and responsible travel, with specialisations in cultural "Experience Our Asia" tours. This March it commenced operations in Singapore.

CASE STUDY: For a 180-pax insurance company's incentive, EXO planned an active, rugged experience in Myanmar. Guests went on a guided trek through traditional Burmese villages and spent a night in a mountain village where they played football with locals, stayed in a B&B home, and participated in a bonfire gathering with traditional entertainment provided by the villagers.

YEAR ESTABLISHED: 1993
MARKET PRESENCE: Bangkok (HQ); 25 offices in 13 countries throughout Asia
EMAIL: inquiry@exotravel.com
WEBSITE: www.exotravel.com



"In the last two years, we've had the most exciting and challenging projects, which required a lot of muscle, agility and wit from the team. They not only worked as service providers, but also craftsmen of experiences. This nuanced understanding of their roles resulted in client satisfaction that has contributed to our growth."
– SONIA LAZO, MANAGING DIRECTOR, INTAS DESTINATION

PHILIPPINES

13. Intas Destination

PROFILE: A multi-disciplined DMC and tour operator in the Philippines, Intas provides tour operations and MICE organisers with professional ground-handling services. It is inbound operations-centric, catering to the European, American, Australian and Asian markets concentrating on tour programmes for wholesalers, special interest tours, incentive tours, meetings and conferences, and group activities.

CASE STUDY: In 2015, Intas organised a "Survival Skills" themed incentive trip for a Spanish finance company. To obtain exclusive operations, the organisers wrote to the government requesting for the islands to be closed off for a few hours. In addition, the programme had a CSR element, which saw the client giving back to the community in the form of school supplies for the local children.

YEAR ESTABLISHED: 1981
MARKET PRESENCE: Metro Manila (HQ); Offices in Philippines, Maldives and Sri Lanka
EMAIL: mice@intasdestination.ph
WEBSITE: www.intasdestination.ph (as well as Intas Global Network (an exclusive strategic alliance of 10 top-tier travel companies))

BESPOKE TRAVEL + UNIQUE LOCAL EXPERIENCES

Alongside our signature classical tours, we offer unique programs for FITs and groups inspired by the wonders of the Philippines that also include authentic cultural immersions that meet your budget from shoestring to luxury.



PERSONALIZED SERVICE

Our concierge-style service is borne out of our team's passion to make you and your customers satisfied with splendid memories to last a lifetime.

Our tour and event specialists, handpicked tour guides, attentive tour coordinators and expert drivers make a formidable team that will ensure a happy and safe experience for travellers to the Philippines.





THE INTAS EXPERIENCE

We built our business knowing the sun, seas and sands of our 7,000+ islands. We deliver exceptional service by partnering with industry stalwarts, the best local guides and the most accomplished providers.

Discerning travelers, overseas tour operators and MICE organizers see us as their trusted partner in providing professional ground handling services.

In performing these services, our team stands on the values of excellence, trustworthiness, teamwork, innovation and green-consciousness.

INTAS LUXE

Intas launches its luxury brand “Luxe”: distinctive, carefully designed high-end journeys in the Philippines with concierge-style of service for discerning clients looking for extraordinary experiences.

We got it right: the love and attention you put in organising a meeting or an incentive group of 200 people is the exactly the same love and attention you put in organising a holiday for 2 high-level customers.

AN OVATION GLOBAL DMC STRATEGIC PARTNER

Intas is the Ovation Global DMC strategic partner in the Philippines handpicked and qualified under a strict criteria.

ovation
Making it Happen

MEET THE INTAS DESTINATIONS TEAM

"You are only as good as the people you pick."



S. TERESITA HENDERSON

Chairperson

Teresita founded the INTAS in 1981. Her solid industry knowledge was rooted upon her years of experience in Philippine Airlines, Philippine Village Hotel and Turismo Filipino, one of the top inbound tour operators in the 70s, specialising in the European and Australian markets.

Today, with Teresita's driving force, Intas Destinations has evolved from an inbound tour operator to a full-service destination management company catering to both inbound and outbound travel services.



SONIA LAZO

Managing Director & CEO

Sonia's leadership of the company has led to its unprecedented growth throughout the years. INTAS redefined itself into a full service, multi-disciplined destination management company with its distinct brand of boutique concierge-style service and well-curated tour products. In a quickly evolving world, she continues to set, reset and re-invent the overall business strategy of the company to realise its vision.

When not traveling the world to make a pitch for the Philippines, she visits remote islands in the country and assesses its viability to become a tourist destination.



BRYAN OCAMPO

Chief of Operations

Bryan's copious amount of energy makes him the consummate COO. He ensures seamless operations and that programs & services are executed according to the INTAS brand and vision. His role is vital in maintaining INTAS' position as the leading DMC in the Philippines.

Having a passion for people, communications, and everything and anything about the Philippines, he has lead groups for the world's best adventure travel companies that INTAS is handling.



MICHI Z. SERVER

Creative Director

Michi loves creating: relationships, experiences, moments that one cannot replicate easily. As Creative Director of INTAS, she is responsible in continually creating and supporting the ever unfolding vision of the company. She ensures that the brand values of the company - excellence, responsibility, trustworthiness, teamwork, innovation, green-consciousness, genuine relationships and inspiration - are manifested in its visuals, tour product design as well as the execution of its services.

Michi is most inspired when traveling: “Being in a place that’s unfamiliar yet exciting awakens feelings of adventure and wonder in me, that the world is a beautiful place no matter where you find yourself.



JON ZULUAGA

Director for Business Development

Former Spain-based, Jon is responsible for bringing in new customers to INTAS in order to reach our business goals. He ensures that we are at a competitive advantage in our markets. Having lived for more than a decade in Europe, he provides the organisation with valuable business insights from an international vantage point.

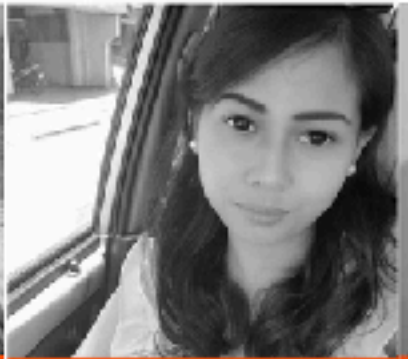




KEISHIEN BELBER
Operations Manager



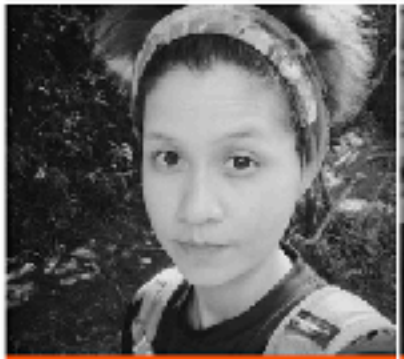
GINMEL CADAYONG
Inbound Travel Manager



ABIGAIL DELA CRUZ
Head of Special Projects & MICE



DONITA CUSTODIO
Tour Specialist | Leisure Market



NIKKI TAKANO
Tour Leader



RUPERT ANDRES
Tour Leader



DONNA GUNN
Tour Leader



REY BALLESCA
Tour Leader

LAND TRANSFER SERVICES & TRANSPORTATION



ARRIVAL & DEPARTURE TRANSFER

- Intas Destinations will meet & greet arriving guests in all the airport terminals. Guests are met by representatives with visible signages.
- Prior to guests' arrival, agents are provided with arrival instructions, complete with maps and service contact numbers.
- Intas Destinations can arrange, for VIP customers of fast-tracked immigration assistance for quick and easy facilitation of immigration & arrival procedures.
- Intas Destinations will assist guests and ensure that they board the correct transportation vehicles to the hotels.



ARRIVAL & DEPARTURE TRANSFER

- Intas Destinations will also provide the following:

1. Welcome pack consisting of 1 bottle of Tanduay Rhum, 1 pack of dried mangoes, 1 map of the Philippines (for their very first sampling of Filipino food and beverage;

2. On board the vehicles, participants will be provided with a refillable bottle of mineral water (in line with our responsible tourism policy and efforts to reduce plastic waste) and cold towels;

3. Welcome leis.



ARRIVAL & DEPARTURE TRANSFERS

INTAS provides licensed, roadworthy vehicles that are no more than two years old for transport of the guests. Depending on the number of passengers per arrival, we utilise the following units:

- Sedan (Toyota Altis or Vios) for 1- 2 pax
- Van (Toyota Grandia) for 3 – 6 pax
- Coaster for 7+ pax
- Bus for 18 pax - 24 pax - 35 pax - 45 pax

For VIP delegates or top official or guests , we can also utilise high-end luxury vehicles such Toyota Camry, BMW or Mercedes Benz.

We are also able to provide private plane, helicopter and yacht charter services.

Intas Destination Management will also provide porter and luggage handling assistance.





AIR







SEA







INTAS EXPERIENCES: SNAPSHOTS



BAMBIKE TOUR OF INTRAMUROS

Experience the old Spanish city on bamboo bikes handcrafted by a local community.





WALKING TOUR OF EXTRAMUROS

Experience old Manila, the neighborhood outside the walls (“extra-“) immersing you in the day-to-day culture including a visit to the market and an opportunity to have a culinary experience at a typical home with its hosts.







PUBLACION CRAWL

Once an old residential neighbourhood, Poblacion has become ground-zero for the experimental and the artisanal. Craft beers, indigenous-inspired cocktails, street-food-by-way-of-cuisine, housed in reconverted mid-century and circa 70s houses.







ARTISANS' TRAILS





FOOD TRAILS





HELICOPTER TOURS





TRAILS & TREKS





ISLAND CASTAWAY EXPEDITIONS





HIDDEN BEACHES & SECRET LAGOONS







ISLAND SKYTRAIN





NATURE & WILDLIFE





NATURE & WILDLIFE







UNIQUE VENUES



UNIQUE VENUES



UNIQUE VENUES





UNIQUE VENUES





UNIQUE VENUES



UNIQUE VENUES





TRACKING INTAS



MEDICAL CONFERENCES



Bangkok, Thailand- 620 delegates, 27 countries



Bangkok, Thailand- 5,100 delegates, 43 countries



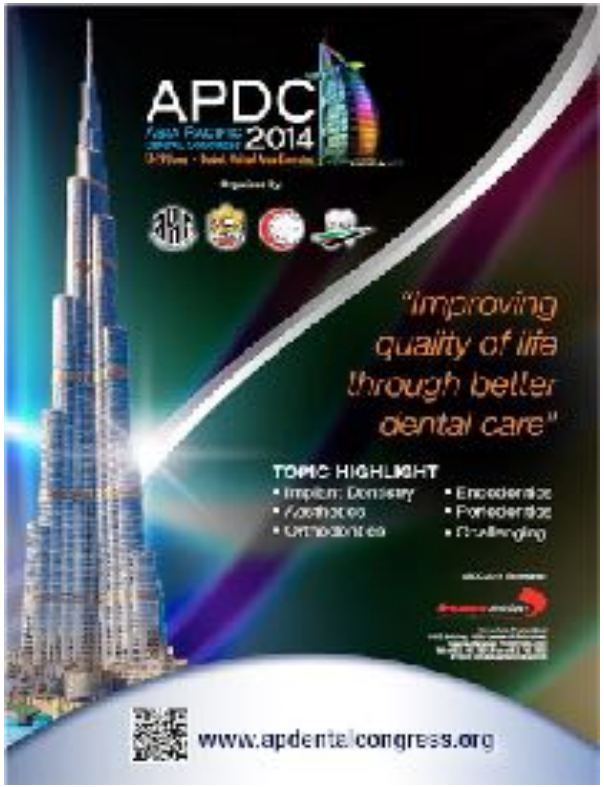
Manila, Philippines- 200 delegates, 27 countries



Manila, Philippines- 4,500 registered guests
23 countries

DENTAL CONFERENCES





AGRICULTURAL CONFERENCES

6th International Hybrid Rice Symposium
9-11 September 2012 • Hyderabad, India

Hyderabad, India; 475 registered guests
26 countries

RESPONSIBLE BUSINESS FORUM ON FOOD AND AGRICULTURE

Manila, Philippines; 250 participants



Manila, Philippines; 25 companies
183 registered guests

PHILIPPINE COMMISSION ON WOMEN

In its commitment to promote gender equality in the ASEAN, the Philippine Commission on Women (PCW), as the national focal point for the ASEAN Committee on Women (ACW), is gathering about 150 delegates from various sectoral bodies of the ASEAN Economic Community (AEC) and from the 10 Member States to learn more about gender mainstreaming strategies and how to ensure that women are both agents and beneficiaries of economic development.



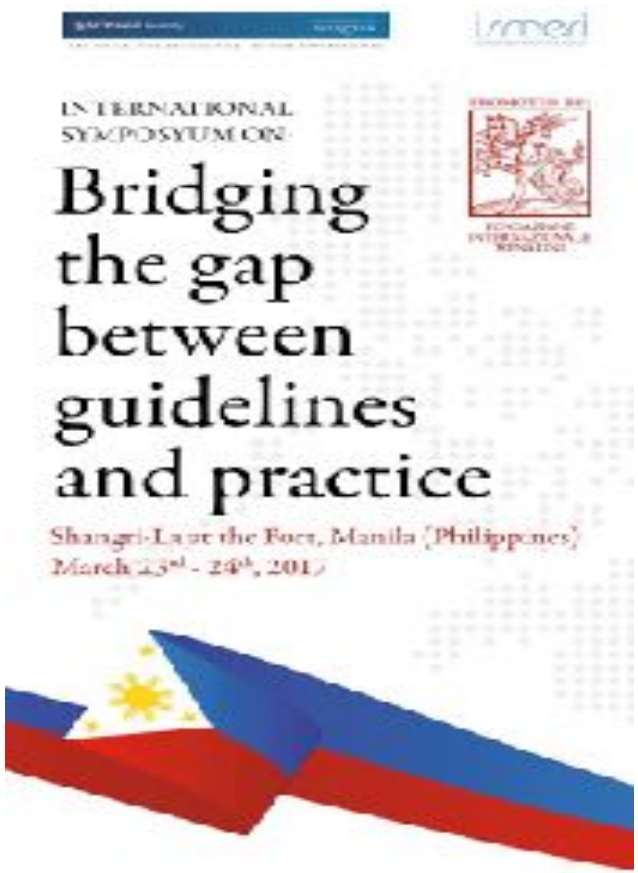
INTERNATIONAL FREIGHT FORWARDERS AND LOGISTICS NETWORK CONFERENCE,

An annual conference for all members of the international freight forwarders and logistics network was held in Manila in April 2017 where Intas has organised its social function and all ground arrangements.

MADRID FUSION

The Philippines has once again hosted world-renown gastronomical event in Manila to which Intas has been awarded by the Philippine Department of Tourism to organise all its tours and transportation requirements.





FUNDAZIONE MENARINI CONFERENCE

Intas has organized a conference for Fundazione Menarini in partnership with its local office in Manila, providing support for all ground logistics and conference requirements in march 22 – 25 at the new Shangri-la at the Fort in Bonifacio Global City

TAKEDA PHARMACEUTICAL COMPANY

Group of 150 delegates mostly from Asia Pacific held its annual conference in Makati Diamond Residences in Manila last February 2017. Intas has provided all its ground arrangements and supported on its conference requirements.

TRAVEL BLOGGERS EXCHANGE

The Philippines hosted the annual travel bloggers' exchange where intas was awarded to handle all its pre and post even tour arrangements, with over 100 delegates to 17 different island destinations across the archipelago.

PHILIPPINE TRAVEL EXCHANGE

One of the biggest travel fairs in the country, Intas organized the air and ground arrangement for about 150 delegates of all the pre and post phitex tours, visiting 10 different island destinations.

ASEAN TOURISM FORUM

After 10 years, when it was Manila's turn to host the yearly ASEAN Tourism Forum, the Philippine Tourism Promotions Board awarded Intas to handle all pre and post event tours of the said international event, providing flights, transfers, accommodation and incentivised sightseeing tours to over 300 delegates.





HUAWEI & GLOBE GOLF TOURNAMENT

A friendly competition between the executive committee and board members of two of the country's biggest brands in telecommunication, a golf tournament was participated by 30 players.

SAMSUNG GROUP, POLAND,

Launching its new water resistant mobile device, samsung tested the waters of Boracay where we have provided accommodation, transfers, tours and team building activities.

L'OREAL KERASTASE, TURKEY

An incentive trip to loreal's top producers, Intas handled all ground arrangements in manila and boracay, including flights, transportation, sightseeing tours and off-site venues.

ICCONS APULIT MMXV INCENTIVE GROUP, AUSTRALIA

Group of 80 delegates who are top distributors on an annual meeting held in Palawan. Intas ground support and logistics, staffing, hotel accommodations, themed welcome dinner and cocktails for the group.

PCHRD GLOBAL FORUM ON RESEARCH AND INNOVATION FOR HEALTH,

Consisting of over 3,000 regional and international delegates held at the Philippine International Convention Center, we provided logistical and transportation support, technical arrangements and coordination with venue, production house, speaker management, tours and staffing.

WORLD TRADE CENTER ASSOCIATION GENERAL ASSEMBLY

Group of 350 delegates from all the members of the World Trade Association, an annual global event held in Manila. Intas provided ground support and logistics, airport assistance, tours and excursions.





FINCONSUM INCENTIVE GROUP, SPAIN

Group of 80 delegates who are top sellers on an annual meeting held in Manila and El Nido. Intas provided ground support and logistics, staffing, audio-visual production equipment, themed welcome dinner, excursions, team building activities and pillow gifts for the group.

SEAGATE CONFERENCE U.S.

Group of 100 delegates who are top distributors on an annual meeting held in Manila. Intas provided ground support and logistics, staffing, audio-visual production equipment, themed welcome dinner and pillow gifts for the group.

BONSUCRO ANNUAL CONFERENCE

Group of 100 Delegates on an Annual Conference and Training Workshop Held in Manila and Tagaytay. Intas Provided Ground Support and Logistics, Staffing, Hotel Accommodations, and a Cocktail Event for the Group.

EMERSON PROCESS MANAGEMENT

Group of 40 delegates who are of top management level on an annual meeting held in Cebu. Intas provided ground support and logistics, organized a team building activity centred around an island-hopping, a welcome cocktail and a themed farewell dinner event. Intas also suggested and provided pillow gifts and souvenirs for the group.

ASTRA ZENECA, ASIA-PACIFIC

A group of 50 delegates convened in Cebu for a product assessment. Intas provided ground and logistics support, staffing and production requirements.



GROUPE SOCODA, FRANCE

Consisting of 100 CEOs converging in Manila for an incentive event. The main highlights of their program include themed events held at the Rajah Sulayman Theatre in Intramuros "Musical Extravaganza" a showcase of Filipino artistic talents. We have used a unique venue for this event where props and stage construction was unnecessary but rather the lighting design dressed the venue. We also organized a floating concert at the Big Lagoon of El Nido, Palawan.



ASIAN - OCEANIAN EPILEPSY CONGRESS

1500 delegates in attendance held at the SMX Convention Center. This was full ground management in conjunction / coordination with the secretariat of the congress from planning, logistics, transportation services, hotel room management, registration, support staff and social programs.

FIDELIDADE INSURANCE COMPANY, PORTUGAL

Consisting of 130 pax all are top performers of Insurance Company in Portugal. Intas managed there overall requirements in both Manila and Cebu – Bohol for their incentive tour.

NETFLIX SANTA CLARITA DIET SEASON 2

Consisting of 400 attendees, Intas provided red carpet venue, movie screening, man power, entertainment, food and transportation.





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THANK
YOU