PAI DAI
DMC

DMC PARTNER · THAILAND & VIETNAM

Your ground team in Thailand & Vietnam

One DMC, two countries – built for European wholesale.

Pai Dai DMC is a boutique destination management company with our own ground teams in **Thailand and Vietnam** – not a broker, not a reseller. We design and operate group touring, FIT and MICE programmes for European wholesale partners and tour operators. Founder-led, with direct hotel contracts and a **24-hour quote turnaround**.

Why European partners choose Pai Dai

One DMC, two countries

Thailand and Vietnam under one relationship, one invoice, consistent quality – ideal for combined twin-centre programmes.

24-hour quote turnaround

We answer quote requests within one working day. Not three days, not 'we'll get back to you'.

Founder-led, healthy margins

Your account is held by our principals. Direct hotel contracts and lean overhead keep your margin healthy.

2	18+	200+	45+	<24h	2–50+
COUNTRIES	DESTINATIONS	HOTEL PARTNERS	DEPARTURES / YR	QUOTE TURNAROUND	GROUP SIZE

Paidai Online Co., Ltd. · TAT licence 11/13335 · Vietnam Int'l Tour Operator 79-2057/2025 · Public Liability + Professional Indemnity (in placement) · Travelife-engaged. *References available on request.*





Pai Dai DMC

DESTINATION MANAGEMENT · THAILAND & VIETNAM

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