

PAI DAI
DMC

PARTNER EDITION

Thailand & Vietnam DMC – Trade Pack

Direct ground operations across Thailand and Vietnam for the travel trade.

BASES	BANGKOK · HO CHI MINH
FOR	REGISTERED TRADE PARTNERS
WEB	PAIDAIDMC.COM



WHO WE ARE

A DMC built on the ground, operating directly

DMC headquartered in Bangkok, with full ground operations across Thailand and Vietnam for the travel trade and direct clients.

FOUNDING TEAM

Founding team in Thailand since 2019. We operate directly, not through sub-agents - the team that quotes the programme is the team on the ground.

TRACK RECORD

48 group departures operated in 2025, with 100+ projected for 2026. Real volume, repeat trade partners, a programme catalogue proven in operation.

BASES

Bangkok and Ho Chi Minh. Local teams in each city handle guides, transport, hotels and on-ground coordination directly.

- TAT License (Tourism Authority of Thailand)
- Thailand DBD Registration
- Vietnam International Tour Operator Licence



HOW WE WORK WITH TRADE

Net rates, white-label, one point of contact

We work as the ground operator behind your brand. You hold the client relationship; we run the programme.

- Net rates to registered partners, with seasonal and group-size ladders.
- White-label capability - programmes and documents carry your brand, not ours.
- One single invoice covering the full ground programme.
- 24-hour quote turnaround on standard requests.
- 24/7 on-ground support from arrival to departure.
- Group size from 2 to 120 pax, FIT through coach groups.
- Lead time 4+ weeks standard, 8+ weeks in peak season.
- Guides available in English, Spanish, French and German.
- Cross-border Thailand to Vietnam coordination handled by one team.

PORTFOLIO OVERVIEW

Programmes we operate

A sample of our live trade catalogue across Thailand and Vietnam. Every programme below is operated by our own ground teams. Net rate sheets are issued on partner registration.



THAILAND · 7 NIGHTS

Thailand - Grand Northern Circuit

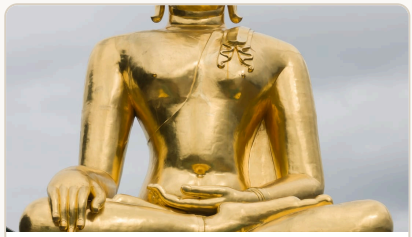
Bangkok · Ayutthaya · Sukhothai · Chiang Rai · Chiang Mai



THAILAND · 9 NIGHTS

Thailand - Grand Circuit + Phuket Extension

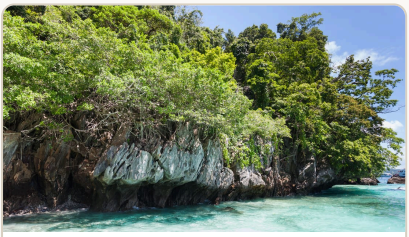
Bangkok · Northern Thailand · Andaman Islands



THAILAND · 6 NIGHTS

Thailand - Grand Circuit + Laos Cross-Border

Bangkok · Ancient Capitals · Chiang Rai · Luang Prabang



THAILAND · 8 NIGHTS

Thailand - Islands & Bangkok Private Programme

Phuket · Phi Phi · Bangkok - FIT & Honeymoon Format



VIETNAM · 10 NIGHTS

Vietnam - Classical North-to-South

Hanoi · Ha Long Bay · Hue · Hoi An · Ho Chi Minh City



VIETNAM · 8 NIGHTS

Vietnam - Essential Route

Hanoi · Ha Long · Hoi An · Hue · Ho Chi Minh City



VIETNAM · 7 NIGHTS

Vietnam - North & Centre

Hanoi · Ha Long Bay · Hoi An · Hue



VIETNAM · 9 NIGHTS

Vietnam - Post-Cambodia Series Segment

Ho Chi Minh City · Mekong Delta · Hue · Hoi An · Hanoi · Ha Long Bay

NET-RATE PARTNERSHIP

Register as a partner

Net rates, white-label delivery and a single point of contact for Thailand and Vietnam ground operations. Registration opens your account and your rates.

REGISTER AS A PARTNER

Pai Dai DMC - Thailand & Vietnam Ground Operations

We operate directly, not through sub-agents. 24/7 on-ground support from arrival to departure. Net rate sheet and contract issued on partner registration.

PARTNERSHIPS	sales@paidaitravel.com
WEB	paidaidmc.com
BASES	Bangkok · Ho Chi Minh