





DESTINATION
FOR YOUR
BUSINESS EVENTS

Azerbaijan













GREENWICH
TRAVEL CLUB









MAIN HUB OF THE CAUCASUS REGION





3 - 4 HOURS FLIGHT FROM THE MAIN EUROPEAN & GULF STATES



STRATEGIC LOCATION & ACCESSIBILITY

SIX INTERNATIONAL MODERN AIRPORTS





BAKU AIRPORT

EASE OF ENTRY:
E-VISA PROCESSING TIME
1-3 DAYS or UPON ARRIVAL

QUALITY ASSURANCE FOR BUSINESS MEETINGS



BAKU city – great opportunities for MICE with state of the art facilities





PROFESSIONAL SERVICE COUPLED WITH WARM EASTERN HOSPITALITY





Safe streets, Modern & efficient transportation English / Russian speaking population



BAKU EXPO CENTER
exposition area of over 30,000 m^2

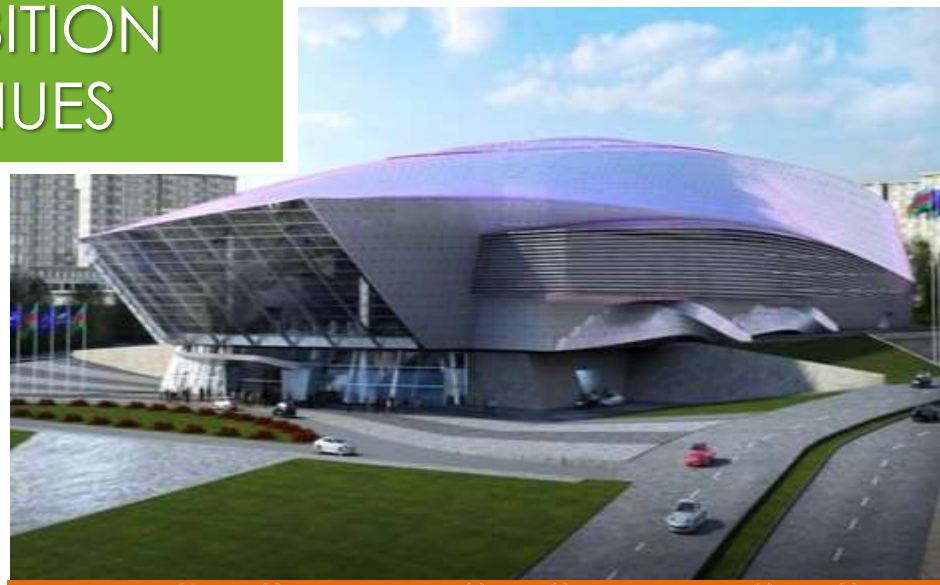


HEYDAR ALIYEV CENTER
capacity: 1700 seats



MAJOR CONGRESS & EXHIBITION VENUES





HEYDAR ALIYEV CONGRESS CENTER
conference hall: 1200 seats

BAKU CONGRESS HALL
capacity: 3500 seats



TOFIG BAHRAMOV STADIUM
capacity: 32,500 seats



BAKU OLYMPIC STADIUM
capacity: 68,700 seats



DALGHA ARENA
capacity: 4500 seats



CRYSTAL HALL
capacity: 25,000 seats

CONCERT HALLS & SPORT ARENAS



BUTA PALACE
capacity: 2500 seats







ACCOMMODATION CAPACITY & HOTEL CHAINS

- Hotel property up to **600**
- **22.200** rooms
- **46,700** guest accommodation
- **46%** of rooms are in Baku city
- Up to **15** international brands

BOULEVARD HOTEL BAKU

pullman HOTELS AND RESORTS

FOUR SEASONS HOTEL BAKU, AZERBAIJAN

park inn by Radisson

Days Hotel

JW MARRIOTT ABSHERON BAKU

Sheraton HOTELS & RESORTS

QAFQAZ HOTELS & RESORTS BAKU - GABALA - LANKARAN AZERBAIJAN

Holiday Inn

RAMADA BY WYNDHAM BAKU

Hilton BAKU

Absheron hotel group

Fairmont BAKU FLAME TOWERS

HYATT REGENCY BAKU

divan express baku

TheLandmark Hotel Baku

BILGAH BEACH HOTEL BAKU

AUTOGRAPH COLLECTION HOTELS











Majority of MICE hotels are in Baku city

GREENWICH TRAVEL CLUB

BAKU CITY [capital]
main destination for business events



TOP MICE DESTINATIONS



GABALA REGION [north-west]
distance: 220 km drive from Baku city



GUBA REGION [north]
distance: 170 km drive from Baku city

BAKU

- Multi-cultural city
- World known chain hotels
- Historical city center
- Baku Boulevard
- Night life
- Shopping



Top Mice destinations





















FOUR SEASONS Hotel 5*
capacity: 171 rooms



FAIRMONT BAKU Hotel 5*
capacity: 318 rooms



HILTON BAKU Hotel 5*
capacity: 309 rooms

Most of MICE hotels and sightseeing places are in the city center

MICE HOTELS IN BAKU

Compact location of main convention & business venues - means that more can be done in a short span of time!



Boulevard Hotel 5*
capacity: 818 rooms



JW MARRIOT Absheron 5*
capacity: 237 rooms



PULLMAN BADAMDAR 5*
capacity: 280 rooms

BAKU MICE HOTELS IN FIGURES







	Total meeting area, sqm	Function rooms	Largest ballroom sqm	Capacity theatre style pax
FOUR SEASONS BAKU 5*	1865	8	640	500
FAIRMONT BAKU 5*	2500	11	1000	840
JW MARRIOTT ABSHERON BAKU 5*	2000	13	1200	1000
HILTON BAKU 5*	2500	18	660	720
HYATT REGENCY 5*	1600	10	350	350
BOULEVARD 5* *BY AUTOGRAPH COLLECTION*	1600	7	1300	1000
PULLMAN BADAMDAR 5* *(EX. KEMPINSKI)*	1750	6	600	525
HOLIDAY INN 4*	600	6	367	350
PARK INN 4*	875	6	324	320

GABALA region

- 4 hour (217rm) drive from Baku
- Extraordinary rich Flora & Fauna
- TUFANDAQ Ski Resort
- Amusement park – GABALAND
- 8 hotels by Gilan Hospitality Group (local chain)
- International Airport



Top Mice destinations













GABALA MICE HOTELS

	Total meeting area, sqm	Function rooms	Largest ballroom sqm	Capacity, pax theatre style
QAFQAZ RIVERSIDE RESORT HOTEL 5*	360	4	170	170
QAFQAZ SPORT GABALA HOTEL 5*	290	2	250	250
QAFQAZ THERMAL & SPA HOTEL 5*	110	2	70	70
QAFQAZ KARAVANSARA HOTEL 5*	215	2	100	100







GUBA region

- 170 km North from Baku (2 hour drive)
- Picturesque Mountains of North Azerbaijan
- Guba Palace Hotel 5* with lake view cottages
- SHAHDAG Ski Resort with 4 Hotels & world class ski facilities



Top Mice destinations



















GUBA MICE HOTELS	Total meeting area, sqm	Function rooms	Largest ballroom sqm	Capacity, pax theatre style
GUBA PALACE HOTEL 5* /Guba city/	1670	3	1260	1000
SHAHDAG HOTEL & SPA 5*	400	5	305	180
PIK PALACE HOTEL 5* /Shahdag Mountain Resort/	1615	5	612	500
PARK CHALET HOTEL 5* /Shahdag Mountain Resort/	354	4	204	130
ZIRVE HOTEL 4* /Shahdag Mountain Resort/	300	4	110	120



Various options for Summer and Winter activities









All year around in Baku, Guba & Gabala

ACTIVITIES & AGE CATEGORIES



Schoolchildren, students & middle age groups



EXTREME, SPORT, ECO, CULTURAL & BRAINTEASER ENTERTAINMENTS

GREENWICH TRAVEL CLUB





- ✓ IPAD Treasure Hunt
- ✓ Karting Race
- ✓ Cooking Master-Classes

INCENTIVE IDEAS BAKU city

- ✓ Wine tasting
- ✓ Art Competition
- ✓ Historical Tours
- ✓ Retro Cars Racing











- ✓ Mountain biking
- ✓ Paragliding
- ✓ Horseback riding
- ✓ Shooting

INCENTIVE IDEAS GUBA city

- ✓ Nordic walking
- ✓ Skiing
- ✓ Snowboarding











- ✓ Off-road tours
- ✓ Picnics
- ✓ Paraplane flights
- ✓ Cable ways

INCENTIVE IDEAS GABALA city

- ✓ Gabala Rafting Club
- ✓ Skiing in TUFANDAQ
- ✓ Fishing
- ✓ Hunting







NOVRUZ FESTIVAL
March



POMEGRANATE FESTIVAL
GOYCHAY - October

CALENDAR OF EVENTS & FESTIVALS



FORMULA 1 GRAND PRIX
April



BAKU JAZZ FESTIVAL
October



GABALA MUSIC FESTIVAL
July - August



GUBA APPLE FESTIVAL
October

Professional Team &
Creative Thinking



Destination knowledge
& Customized Solutions



over 10 years
experience in
MICE business

GREENVICH
TRAVEL CLUB

Individual approach &
Budget saving concept



Broad Service
Opportunities



EVOLUTION HISTORY

- **2010 - 2015** official travel operator of ITECA Caspian LLC
- Since **2016** - DMC of FLYDUBAI airlines in Azerbaijan
- Since 2016 - board-member to Inbound Committee of Azerbaijan Tourism Association (AZTA)
- **2017** – local partner to Holidays by Flydubai, world wide online-booking system in UAE
- Since **2019** - official travel partner to Caspian Events Organisers LLC
- Since 2019 - member to the Azerbaijan Convention Bureau

- *Hosting **thousands** of guests from over **30** exhibitions and conferences held per year in Azerbaijan.*
- *First company to start promotion of Azerbaijan destination among GCC countries (UAE, Kuwait, Bahrain, Oman, KSA, Qatar, etc)*

azerbaijan CONVENTION BUREAU

Azta AZERBAIJAN TOURISM ASSOCIATION

flydubai

ceo caspian event organisers

ITECA CASPIAN

ITE GROUP PLC

holidays by flydubai

Holiday Factory the leading tour operator

BROAD SERVICE OPPORTUNITIES

We offer fresh and fit-to-budget solutions for:

- Complete event building services
- Conference AV setup and technical support
- Conference packs and printing products
- Conference room decor & seats variation
- Catering and conference meal packs
- Gala dinners, buffet receptions, etc
- Team building events
- Hotel booking & multiple hotels accommodation
- All type of transportation
- City tours and multilingual guides
- Visa support



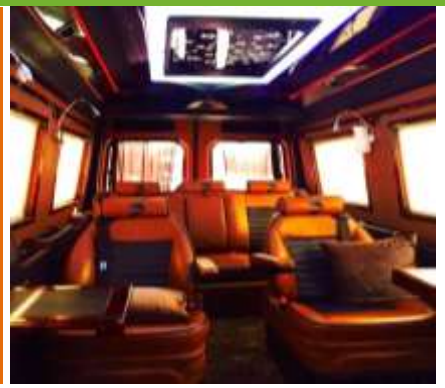






ALL TYPE OF TRANSPORTSTION & ACCOMODATION

- ✓ Modern vehicles for individuals and large scale groups
- ✓ CIP service in the airport for VIP guests













- ✓ Direct contracts with all branded hotels
- ✓ Wholesale contracts
- ✓ Flexible booking conditions

MICE PORTFOLIO

Along with around 20 scheduled annual exhibitions and events, we were assigned as DMC to the following government & social projects:

- **PHARMA INTERNATIONAL COMPANY ANNUAL CONFERENCE / Iraq/**
  29 December 2019 - 02 January 2020
  Baku, Azerbaijan (pax: 100)

- **MERCK ANNUAL BUSINESS MEETING**
  12-16 January 2020
  Baku, Azerbaijan (pax: 160)

- **THE 45th INTERNATIONAL ASSOCIATION FOR EDUCATIONAL ASSESSMENT – IAEA2019 ANNUAL CONFERENCE**
  22-27 September 2019,
  Baku, Azerbaijan (pax: 300)

- **THAILAND ROADSHOW to CIS 2019 /Tourism Authority of Thailand/**
  23 August 2019
  Baku, Azerbaijan (pax: 100)

- **31st INTERNATIONAL OLYMPIAD IN INFORMATICS - IOI**
  4-11 August 2019
  Baku, Azerbaijan (pax: 750)

- **ACDELCO (GENERAL MOTORS) CUSTOMER EVENT**
  Conference & Teambulding devoted to the 102nd Anniversary/
  06 - 09 May 2018
  Baku, Azerbaijan (pax: 150)

- **SHARJA INTERNATIONAL SCHOOL / Leisure and Videostar Teambuilding/**
  22-27 March 2018
  Baku - Gabala, Azerbaijan (pax: 90)







MICE PORTFOLIO

- **WESTERN UNION, /conference & teambuilding/**
  14-17 March 2016 / Baku, Azerbaijan (pax: 150)
- **WHITE & CASE, UK / conference for Lawyers /**
  25-27 February 2016 / Baku, Azerbaijan
- **PRESENTATION & GALA EVENING OF THE CROATIAN OLYMPIC COMMITTEE DURING BAKU EUROPEAN GAMES2015**
  23 June 2015 /Baku, Azerbaijan
- **ADB BAKU 2015 – 48TH ANNUAL MEETING OF THE BOARD OF GOVERNERS**
  2-5 May 2015 / Baku, Azerbaijan
- **ADEX - 1st AZERBAIJAN INTERNATIONAL DEFENSE INDUSTRY**
  11 - 13 September 2014 / Baku, Azerbaijan
- **THE INTERNATIONAL CONFERENCE "GLOBAL VIEW ON ENVIRONMENTAL ISSUES IN OIL INDUSTRY"**
  04 - 05 November 2013 / Baku, Azerbaijan
- **THE 2nd CONFERENCE OF LABOUR MINISTERS OF THE ORGANISATION OF ISLAMIC COORPERATION MEMBER STATES**
  23 - 26 April 2013 / Baku, Azerbaijan
- **INTERNATIONAL CONGRESS 'TUNNELING AND UNDERGROUND INFRASTRUCTURE IN URBAN AREAS'**
  10 – 11 September 2012 / Baku, Azerbaijan
- **SOCAR OGPC FORUM - OIL GAS PROCESSING AND PETROCHEMICAL COMPLEX**
  10 - 12 April 2012 / Baku, Azerbaijan







SOCAR OGPC FORUM
The 2nd SOCAR OIL AND GAS PROCESSING AND PETROCHEMICAL COMPLEX FORUM

WHY THEY WORK WITH US?

BECAUSE WE ADHERE TO THE FOLLOWING PRINCIPLES:

- We don`t think that Customer should get less if he pays less.
- Our prices are always competitive and we never forget
  that we are working in the sphere of service.
- We offer various options that can suit the budget.
- Our credo: "If you think that there is something more important than the client… you should think once more".
- And the last, if you never tried our services, give us a chance!





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