destinos India

dream • discover • explore

destination management company



COMPANY PROFILE

we live it.. You'll love

EXPLORE

INDIA . TIBET . NEPAL

BHUTAN . SRI LANKA . MALDIVES

www.destinosindia.com






Company Profile

destinos India
dream • discover • explore

destinos Golf
global destinations

destinos India
m • i • c • e

destinos India
worldwide holidays

South Asia
destinos
dream • discover • explore

Silver Lining
Destinos India Travel Foundation



ABOUT US

Launched by leading industry veterans and destination specialists, **Destinos India** is the India's newest Destination Management Company. Coming in from different segments of the tourism industry, all the Directors with a combined experience of over 200 years have pulled their considerable talents and knowledge to open this new Delhi-based DMC, providing a refreshing approach within the highly competitive DMC industry in the region.

We being creative destination marketers bring a new level of professional destination management services to the Indian Sub-continent. With our extensive experience in the region, we are uniquely positioned to offer the ultimate in varied business segments.

Destinos India offers high quality services throughout India, Nepal, Bhutan, Tibet, Sri Lanka & Maldives. During our long professional career, we have successfully developed strong relationships with all our suppliers including Hotels, Airlines, venue providers etc. we are one of the few fully insured DMCs of India and in terms of quality, safety and pricing you will find us in the upper quartile of suppliers in India.

KTC India is our transport company that has the **largest fleet of luxury cars and coaches** owned by any DMC in India.

The heart and soul of the company is creativity and innovation. At Destinos India we believe that one size does not fit all therefore we have created a specialized brand filled with people who have unrivalled destination knowledge & have the experience and creativity to impress.

OUR EXPERT TRIP DESIGNERS

At Destinos India…every moment matters. We are a company of trusted, passionate travel specialists who have hundreds of years of combined industry experience, with an average of almost three decades per Partner in the travel industry and our knowledge of the Indian sub-continent's most inspiring places is unrivaled. We share our intimate destination knowledge with our clients. We pride ourselves on being Dependable, Passionate and Authentic.

Every single one of us here at Destinos embodies the company's dedication, expertise and passion for excellence, bringing a wealth of in-depth knowledge, supplier relationships, the best local insight, insider access to great deals and special perks not available to others.

We love exploring the new. We live it…you will love.



OUR MISSION

Create and deliver unforgettable experiences through services of excellence, passion that moves hearts & minds & creates lasting memories.

OUR VISION

To be recognized in the Indian Sub-continent amongst the top Destination Management Company not in size but as an institution that clients want to work with and that people want to work for.

OUR VALUES

Our 4 pillars are endurance, ethics, entrepreneurship and excellence:

- We value people for their positivity, commitment & efficiency, simplicity & flexibility, integrity & sincerity, leadership & team work, innovation & ideas.
- We believe strong relationships as the key to organizational, professional and personal success.
- Nothing replaces courtesy and respect in human relationships. We believe in expanding the appreciative attitude to suppliers, vendors, people in general and of course to customers.
- We invest in knowledge, but never isolated from skills and attitudes.
- Our success mantra - **Forget Luck, Live by Intent. One year equals 365 possibilities.**



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TOUR SERVICES

* Customized Tours * Fixed Departure Tours * Business & Leisure Charters * Government & VIP Delegations conceptualized on:

- History & Heritage Tours across the Indian subcontinent
- Rajasthan: Journey to the Land of Forts & Palaces
- Culture & Spirituality Tours in India, Nepal, Sri Lanka and Bhutan
- Wellness Tours – Spa, Yoga & Ayurveda in India, Nepal, Bhutan and Maldives
- South India Tours
- Kerala Tours
- Beaches & Backwaters Tours in India, Sri Lanka and Maldives
- River Cruises of India
- Short City Tours across the Indian subcontinent
- Luxury Train Journeys of India
- Himalayan Tours in India, Nepal and Bhutan
- Adventure and Wildlife Tours in India, Nepal, Bhutan and Sri Lanka
- Special Interest Tours across the Indian subcontinent



TRAVEL SERVICES

- Hotel Selection and Reservations
- Luxury Car and Coach transfer
- International & Domestic Air Tickets
- Language Speaking Guides / Escorts / Interpreters / Translators
- Efficient Transfers & Assistance (to and from airport, hotels, convention centres)
- Private Jets & Helicopters
- 24 Hours Helpline Service for our guests
- Special assistance for Government Delegations & VIP Visits
- City Sightseeing & Excursions Tours
- Organizing pre & post tours, spouse programmes, social programmes and arrangements for accompanying guests



ACHIEVEMENT HIGHLIGHTS

- Destinos India is now the proud members of IATO and PATA.
- Destinos India was recognized by Society for Incentive Travel Excellence (SITE) with a Crystal Award for Best Destination- Based Incentive Travel Program within the very first year of its inception.
- Within our group- our sister company executed the transport logistics partner for the grand Ambani wedding in Udaipur in December, 2018.
- Destinos Golf- Destinos India's Golf division proficiently executed complete logistics for **Hero Women's India Open 2018** event which was part of **the Ladies European Tour**.
- Destinos Golf is currently focusing on the upcoming Hero Indian Open 2019.



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destinos golf

global destinations



ABOUT US

Destinos Golf - the sole niche segment of Destinos India Gurus Private Limited provides the best memorable Incredible India golfing experiences. It is amongst India's newest start up Destination Management Companies launched by leading Tourism industry veterans and destination specialists. The management team comes from different verticals of the tourism industry and all the directors have contributed with their efforts in marketing and promoting the growth the Tourism industry in India for over the last three decades.

As a team - Destinos India has combined its significant talents and knowledge to establish this DMC which has a refreshing approach within the highly competitive industry. With trust assurance, value added quality services and customised products Destinos India is representing the synonyms of personalised service.

Headquartered in New Delhi, Destinos India is gradually spreading across the country and internationally to cater to the various segments aspects of the tourism business related to travel. As a DMC, with a robust network of own branch offices in India and associates offices, Destinos India has efficient network of international marketing offices in Austria, Australia, UK, USA, Germany, Switzerland, Spain, Portugal , Poland , Malaysia, and Vietnam.

Destinos Golf promotes golf tours to India, Nepal, Bhutan, Tibet, Sri Lanka and Maldives. Since inception Destinos India is associated with prestigious events and activities for the Golfing fraternity to promote Golf inbound and outbound Packages. As a member of IAGTO-London, UK and with a team of avid golfers Destinos India aims to deliver an incredible golfing experience in South Asia with special golf holiday packages and customised themed golf holidays. Destinos India is actively participating and promoting golf tours along with other travel experiences on various global exhibition platforms such as World Travel Mart, ITB, GITB, EIBTM, IMEX and many more.



OUR EXPERT TRIP DESIGNERS

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Our **Golf Division** is being headed by Randhir Brar - an avid golfer, a veteran destination specialist and one of the strongest pillars of Destinos India Gurus Private Limited. He is an active member of prestigious Delhi Golf Club, Noida Golf Club and Air Force Golf Club located in the Delhi-NCR. He has been dynamically involved in the promotions of both inbound and outbound Golf Holidays and numerous events for Golfers in India as well as abroad. He is also being involved in marketing and co-hosting of couple of various regional and National Golf events by arranging sponsorships.

We love exploring the new global destinations.

SERVICES

Some of the key golf products are:

- Golf Tournaments/ Events
- Group/ FITs Golf Tours
- Golf Packages with a touch of culture, wildlife, wellness, beach etc
- Themed Tours
- Luxury Golf Holidays
- FAM Trips
- Play with a Pro
- Golf Clinics

The key global golf services of Destinos India's Golf Tours include: accommodation, transfers, green fees/ caddie/ golf cart, sightseeing tour for companion, organise a golf event, guaranteed Tee times, buddy services and themed tours (amateur tournaments, golf with yoga, golf with wellness, golf with safari, golf in hill stations, golf with art and culture, golf with wildlife, short breaks and corporate golf.



Inbound

Destinos Golf inbound segment promotes golf tours to India, Nepal, Bhutan, Tibet, Sri Lanka and Maldives. Since inception Destinos India is associated with prestigious events and activities for the Golfing fraternity to promote Golf inbound and outbound Packages. As a member of IAGTO- London, UK and with a team of avid golfers Destinos India aims to deliver an incredible golfing experience in South Asia with special golf holiday packages and customised themed golf holidays.

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For inbound, Destinos India combines the best of Golf and Travel for an Incredible India experience. Each of our inbound experiences including golf holidays offer a wide variety of personalised and experiential services. Golf and Wellness, Golf in North India with Nepal, Golf with God's own country Kerala, Golf with Yoga, Golf and Heritage, Kolkata and North-East India are some of are bestselling golf destinations in inbound market.

With a strong professional relationships with all our suppliers including hotels, airlines, transportation companies and venue providers etc. Destinos India is uniquely qualified to perform tour operations in a timely, comprehensive and cost-effective manner.

Apart from Golf, Destinos India creates and delivers various travel experiences including Culture, Art, Architecture & Heritage, Festival, MICE, Special Interest Tour, 100% Tailor Made tour, Study Tour, Inbound Incentives, Conferences, Corporate Meetings, Events, Weddings, Special Interest Groups, Luxury Trains, Wildlife, Adventure Tours, Wildlife Tours, Cuisine & Culinary tours, Spa & Wellness, Cruise handling and many more. The entire gamut of services with a single point of contact.



Outbound

For outbound Golf Tours Destinos India is evolving as a one stop destination for all beginner, amateur and pro golfers. Apart from India, Destinos India actively promotes in USA, UK, Germany, France, Portugal, Hungary, Malaysia, Thailand, Philippines, Indonesia, Dubai, Turkey, Spain, Australia, New Zealand and many other global golf destinations. Headquartered in New Delhi, Destinos India is gradually spreading across the country and internationally to cater to the various segments aspects of the tourism business related to travel. As a DMC, with a robust network of own branch offices in India and associates offices, Destinos India has efficient network of international marketing offices in Austria, Australia, UK, USA, Germany, Switzerland, Spain, Portugal , Poland , Malaysia, and Vietnam.

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destinos India

m i c e



ABOUT US

Destinos India (MICE) is the Strategic Business Unit of Destinos India - a complete Destination Management Company specializing in travel to Indian Sub - Continent.

Destinos India (MICE) offers the full spectrum of destination programs ranging from Inbound Incentives, Corporate & Pharmaceutical Meetings, Congresses, VIP Delegations, Events, Weddings, Wellness groups, Product launches and Special Interest groups, serving the most respected companies in every major industry sector. We offer transportation services, team building programs, sightseeing tours, special event coordination, site selection and more. We set the standard of excellence for corporate event management, by providing a timely, cost-effective professional service. We're known for creating experiences.

With headquarters in New Delhi, Destinos India (MICE) has a dedicated team of 30 travel professionals with extensive collective travel experience. The name and business strength that has been earned by our organization today, is due to the professionally equipped and able staff, who have a varied experience of the Indian sub-continent and good knowledge of serving the customers to their satisfaction. This is further enhanced by the innovative ideas of the management, who strive from time to time in creating awareness and keeping the company at par to the latest development of today's world.

With innovation and excellence as mantras, an expertise spanning sectors, budget sizes, and industries; the well-knit motivated team of committed people having in-depth knowledge of the business who thrive on challenges; Destinos India (MICE) has carved a top position in the ranks of **M.I.C.E**. management organizations across the sub-continent.

Destinos India (MICE) owns the largest fleet in the country of chauffeur-driven cars, Mini vans and coaches and enjoys excellent relationships with hospitality leaders across the Indian sub-continent.

The team has vast experience of handling leading brands like **BMW, Porsche, Audi, Mercedes, Volkswagen, Toyota, Pfizer , OVB, L'Oreal, Wella, Goodyear, Toshiba, GE Money, DHL , Tupperware and cruise liners** like **Azamara, Delphin Seereisen, Hapag-Lloyd, MS Amadea , Phoenix Reisen, SeaDream Yacht Club, TUI cruises and last but not the least Compagnie Du Ponant**…among many others.



OUR SERVICES

Destinos India - MICE is a full service corporate events management agency specializes in **Inbound Incentives, Conferences, Corporate Meetings, VIP Delegations, Events, Weddings, Wellness groups, Special Interest groups, High End Luxury clients** and offers high quality services throughout **India, Nepal, Bhutan, Sri Lanka & Maldives.** From sales conferences and award ceremonies to product launches and gala receptions, we provide the desired event while effectively conveying your company's message.

Our unforgettable Corporate Social Responsibility Programs (CSR) are carefully designed keeping in mind their impacts on all aspects of society, the community and the environment therefore allows participants to contribute sustainably back to nature

DESTINOS INCENTIVES

Incentive travel is a highly attractive reward that companies can rely upon to encourage employees or partners to boost sales and drive targets. Incentive programs are a great way to motivate and celebrate success. The motivational impact of incentives in India is higher than in the United States or United Kingdom, according to a study released this month by the Society for Incentive Travel Excellence (SITE). The overall motivational impact of incentive travel appears to be the highest in India with 89 per cent of respondents viewing it as motivating or extremely motivating, versus 77 per cent in the U.S. and 72 per cent in the U.K.

Respondents overwhelmingly agreed that incentive programmes in India made them feel appreciated (97%) recognised by their peers (90%) and increased their feelings of belongingness (89%) and loyalty (80%) to their company. Nearly half of respondents perceive incentive travel as more valuable than other motivational tools such as cash (33%) or paid vacation time (25%).

As your own local destination specialist, **Destinos** brings with it an entirely new level of travel expertise along with a passion to deliver unforgettable travel experiences. Our unmatched ability to carefully craft itineraries creates bespoke incentive travel programmes providing unique experiences for incentive travelers in the Indian subcontinent.

Be it traveling in a hot air balloon, dining with royalty at their private palace or taking in the magic of a moonlit desert safari; Incentives by Destinos help you motivate and reward your best and brightest with exceptional experiences that forges a lasting bond.

We utilize a unique, client focused planning approach in soft to hard core teambuilding, conceptualization of theme based parties and gala dinners at exotic locations and unique Corporate Social Responsibility Programs (CSR) which allows participants to contribute sustainably back to nature. India possesses all the qualities of an excellent incentive destination. Each travel incentive program is designed keeping in mind the budget of your client. Our indigenous expert planners not only find a strategic balance between your client's budget constraints, corporate goals, and more but also proactively create an incentive travel program carefully customized



around the particular preferences / objectives of your client. Our wide network of relationships across the sub-continent allows us to provide value for money to your clients. The result is an incredible India incentive program that not only is unique but also doesn't bust your client's budget.

Without change there is no innovation, creativity, or incentive for improvement. Those who initiate change will have a better opportunity to manage the change that is inevitable…William Pollard

DESTINOS MEETINGS

From initial research to final execution, Destinos India is well-equipped to handle all of your company's meeting and conferencing needs. Be it a regional, national or international destination event, our attention to detail and depth of implementation creates an ideal experience for all attendees. We are dedicated to identifying and securing the best locations and value in the marketplace that will meet your budget requirements. From site selection and reservations to price negotiations and management of all details, Destinos MICE team has a wealth of experience in selecting destinations, hotels and meeting venues. We offer an all-inclusive, highly personalized service that delivers an outstanding and memorable meeting every time.

Each client is assigned a dedicated Meeting Coordinator to give you peace of mind so you can focus on your meeting's success rather than its mechanics.

All meetings and conferences benefit from an excellent on-ground support staff. Our own fleet of cars and coaches for transport with perfectly attired professional chauffeurs transfer delegates in a timely manner. Our on-ground staff includes an elite team of professionally trained guides as well as account managers proficient in the local language as well as several other languages.

As a group we have:

- the largest fleet of transportation of around 300+ vehicles.
- managed 23 head of states visits & senior visits in the last one year including Queen of Swaziland, Prime minister of Singapore, New Zealand, Myanmar, Indonesia, Portugal, Afghanistan & Prince of Qatar, Prince of UAE & King of Bhutan.
- official transporter providers of BRICS & BIMSTIC summit - GOA Oct 2016 which included 10 head of states visits.
- we have provided vehicles for all US presidential visits starting with President Reagan to Barack Obama visit in India 2015.



What we do for you:

- Research properties that offer best value
- Obtain proposals and present you with best options
- Make initial contact with suppliers, single or multiple destinations
- Review proposals for accuracy and confirm they address all the program requirements
- Negotiate hotel contracts and concessions
- Review contracts for deposits, cut-off dates and attrition penalties
- Arrange site inspections
- Anticipate problems before they occur
- Save you time and money

DESTINOS EVENTS

We love events. We relish the challenges. We understand that you can't be bothered, so leave it to us. You wish…We fulfill it.

Destinos MICE is founded by industry experts who specialize in creating innovative, classy and avant-garde events. With over 100 years of collective experience, we have developed a rich knowledge and understanding of creating experiences.

Destinos MICE specializes in delivering their clients first-class events. We are in the business of creating experiences and we firmly believe that an event may be forgotten, but an experience will last lifetime. We help corporate in planning "the event" to make it unique and constructive for their businesses.

We have built strong relationships with hotels, venues & other suppliers. We know that we can handle anything that comes our way. Why? Because from concept to execution our unmatched teamwork provides you with a quality of service that is unparalleled in the industry today.

STRATEGY > IDEATION > DESIGN > DEVELOPMENT > EXECUTION

We strategize, conceptualize, curate, design and develop all concepts to produce extraordinary results. Our expertise include conferences, product launches, brand activations, company retreats, major public events, concerts, social gatherings, private dinners, galas and fundraisers, weddings and unique and custom experiences. We listen to your needs; consider your budget to ensure we deliver a event that exceeds your expectations. For us every client in and of itself is a unique brand and needs to be treated as such.



DESTINOS WEDDINGS

Weddings in India vary regionally, the religion and per personal preferences of the bride and groom. They are festive occasions in India, and in most cases celebrated with extensive decorations, colors, music, dance, costumes and rituals that depend on the religion of the bride and the groom, as well as their preferences. India celebrates about 10 million weddings per year, of which about 80% are Hindu weddings.

Indian weddings usually conducted on a large scale and there are also many traditions and rituals need to follow, and every couple or their family expect to wedding should go off smoothly.

We are here to make the day memorable for you and your guests.

Being as wedding architect Destinos MICE specialised in serving best personalized services for wedding. As a wedding company we organize wedding with meticulous details like, wedding venues, wedding caterers, customized e-invites, wedding invitation cards, themed wedding décor, out of box bride and groom entry ideas, cocktail and bachelor party, entertainment and celebrity management, international acts & artist performances, wedding candid photographer, cinematography, bands, wedding receptions, honeymoon destination and so on… our believe that happy days should never ends.



South Asia

destinos

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ABOUT US

Destinos South Asia is SPECIALIZED DESTINATION MANAGEMENT COMPANY based in India . Our destination experts turn your travel wishes into reality. Our expert travel designers, possessing rich experience on the destination will talk to you & design a trip to match your interests & Budgets to bring to you highly imaginative, fresh, well-structured and infrastructural strong travel ideas

Our strong vendor base of hotels and experience partners and longstanding working relationships with the industry stakeholders ensures not only the high quality service but also the best local insight, insider access to great deals and special perks not available to others, results in unique products at a very competitive price. To keep an eye on the ground, we have robust network of company owned branch offices and other infrastructure partners through the length and breadth of the countries.

Destinos South Asia, also is the only Destination Management Company to enjoy a complete access to the largest self-owned fleet of clean and dependable transportation, a USP in this part of the world.

At Destinos South Asia, we believe that One size doesn't fit all. Being local with a Pan India presence, our dependable, passionate and authentic expert travel designers have in-depth knowledge of the Indian sub-continent's most inspiring places, which is unrivaled. They are always ready to share their intimate destination knowledge with you & customising you trips the way you want offering unmatchable travel experiences for Indian sub-continent. Every single one of them embodies the company's dedication, expertise and passion for excellence.



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destinos India

worldwide holidays



ABOUT US

Destinos Worldwide is the pristine outbound destination management brand of Destinos India Gurus Private Limited. Founded by renowned foremost industry veterans from various tourism sectors, Destinos Worldwide is recognised for providing personalised travel experiences for solo travellers, honeymoon travellers, families, leisure travellers, business travellers, golf travellers and corporate groups all across India and abroad. All the directors of Destinos Worldwide are nurturing this New Delhi based business unit with their over 200 years of combined experience, knowledge and significant talents of Destination Management Company industry. With the long experienced professional career, business networking with all local and overseas hotels, airlines, private jets and helicopters, cruises, foreign exchange services, overseas travel insurance and visa assistance Destinos Worldwide is one of the leading completely insured DMCs of India. Also KTC India – the transport company of Destinos Worldwide owns and operates the largest fleet of luxury cars and coaches in India.

SERVICES

Destinos Worldwide holiday specialists would be happy to assist you with the following services:

- International & Domestic Hotel Bookings
- International & Domestic Car Rentals
- Domestic Personalised Holidays
- International Personalised Holidays
- Personalised themed holidays (wild life, culinary, honeymoon, adventure etc.)
- International and Domestic Group Holidays
- Cruise Holidays
- Golf Holidays
- MICE
- Private jets & Helicopter services
- Travel Insurance
- Visa services
- FOREX services
- And many more



Silver Lining

Destinos India Travel Foundation

when the wind blows there are those that build walls and then there are those that build windmills.



Destinos India is firm believer in the following definition of **Corporate Social Responsibility (CSR):**

Corporate Social Responsibility is the continuing commitment by business to behave ethically and contribute to economic development while improving the quality of life of the workforce and their families as well as of the local community and society at large.

Successful people have a social responsibility to make the world a better place and not just take from it. We at Destinos believe that Goodness is the only investment that never fails. Despite their good intentions, several of today's businesses are missing an opportunity to integrate social responsibility and day-to-day business objectives - to do good and make money simultaneously. The business of business should not be only about money, it should be about responsibility also. Businesses cannot be successful when the society around them fails.

We at Destinos believe that creating a strong business and building a better world are not conflicting goals – they are both essential ingredients for long-term success. We very well understand that our clients are very sensitive to social and environmental issues and to build and sustain brands, people's love and trust; one must focus—not only on today but also on tomorrow.

Everyone at Destinos wear two hats. The one is business and increasing shareholders' value; the other is social responsibility.

With the aim to make tourism a more switched on, sensitive and ethically sussed we try to put local people at the heart of our programmes. We believe in "making better places for people to live in and better places for people to visit." We take responsibility; take action to make tourism more sustainable.

We, at Destinos, do understand that the environmental impact of sustained visits to any destination is predictable; therefore we do take all the possible steps to minimize the impact to minimum.

We also understand that the profitable growth of our company depends on the economic, environmental, and social sustainability of our communities around us. And we know it is in our best interests to contribute to the sustainability of those communities.



In all our programmes we try to:

- minimises negative economic, environmental and social impacts;
- generate greater economic benefits for local people and enhances the well-being of host communities with improved working conditions.
- involve local people in decisions that affect their lives and life changes
- make positive contributions to the conservation of natural and cultural heritage
- provide more enjoyable experiences to our guests through more meaningful connections with local people and greater understanding of local cultural, social and environmental issues;
- provide access for people with disabilities and the disadvantaged

As an added value to all our trips we offer you the possibility to partake in a community development project. Our projects are mainly along 3 lines, namely the environment, health and education.

Once the logistical and financial viability of the project is established, the actions are launched in order to ensure that everything goes according to plan on the day of the actual operation in the presence and with the help of those willing to take part.

To include CSR experiences during your trip to India, Nepal, Bhutan, Tibet or Sri Lanka contact us at info@destinosindia.com



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destinos India worldwide holidays

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