ELCOTOUR

Brazil Tour Specialists

established in Brazil in 1983

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MANAGEMENT/ PHILOSOPHY

• Elcotour is a Swiss-Brazilian managed company that has been in the Brazilian market for over 35 years. It is today one of the most important Destination Management Companies (DMCs) for incoming tourism in Brazil.

• Our commitment to you means that we can help you with all your requirements for the organization of congresses, incentive trips, technical visits, tour groups, cruise-ships and FITS. Our professional experience over so many years enables us to assist you with all the planning and programme improvements which only a qualified company like Elcotour can provide. Elcotour will work with you with care, passion, expertise and competence.





MANAGEMENT/ PHILOSOPHY

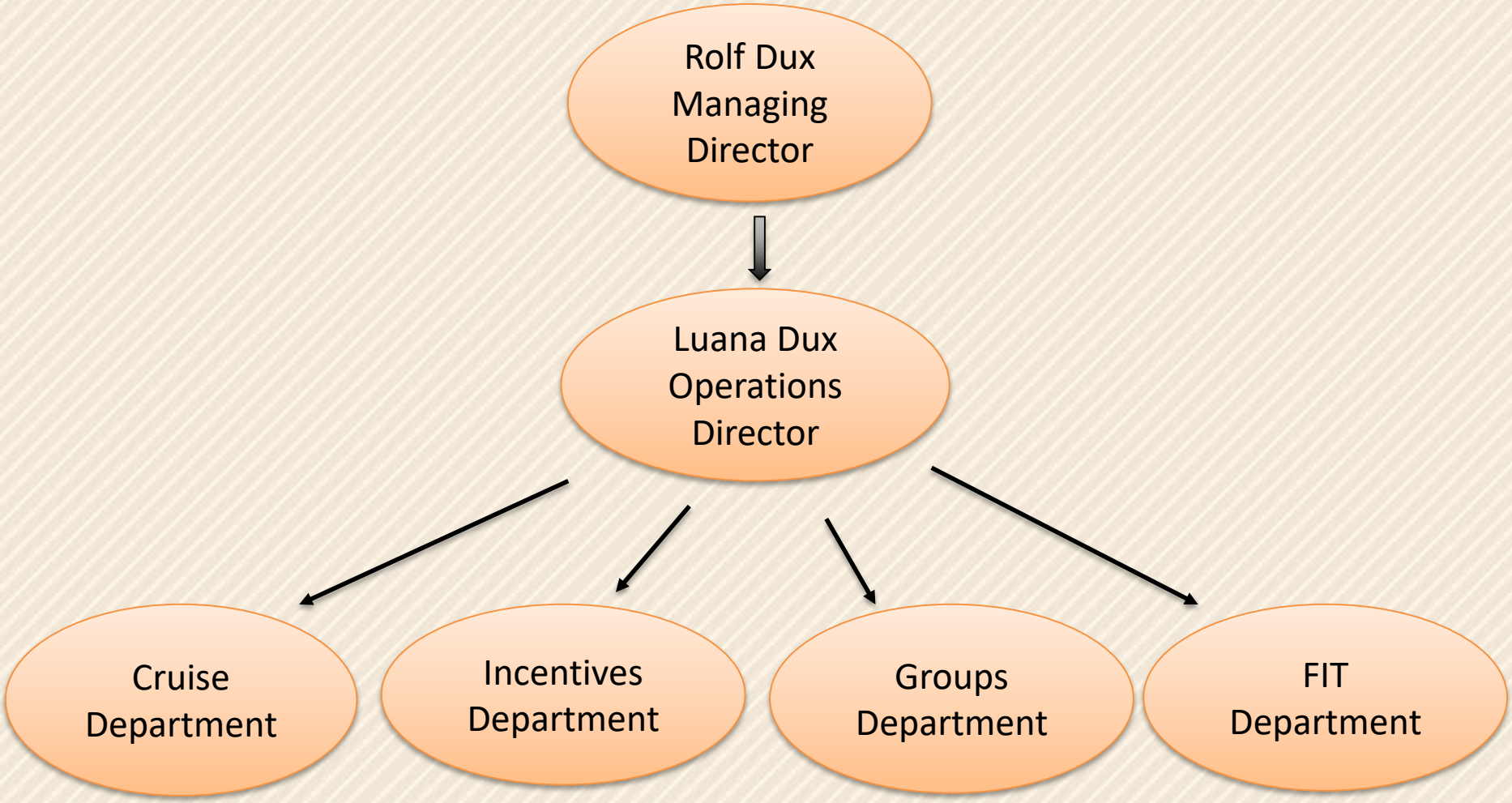
•We are renowned for our levels of service. For our clients this means that not only can we offer you the best proposals, but as soon as the business is confirmed we can also give you the best performance.
We are completely focused and we deliver!

• Our clients, with whom we have worked, have recognized our philosophy and creative talent, which has resulted in successful events for groups and individuals and regular repeat business.

• Our sole aim at all times is to offer you the best services in Brazil, with speedy turn-round times for quotations, best value services and best practice professional advice for your clients.

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STRUCTURE



ADVANTAGES OF WORKING WITH ELCOTOUR

- Financial Liability

Elcotour is a financially stable company with 35 years of trading and has top credit arrangements with all hotels and suppliers in Brazil and is considered one of their most trustworthy professional partners.

- Environmental

We comply with mandatory national and international laws, particularly in regard to product and also for standards in waste management, handling and disposal of chemicals and other materials. We are very aware of CSR (Corporate Social Responsibility) and can offer this element as a basic feature of any event.

ADVANTAGES OF WORKING WITH ELCOTOUR

- Civil Liability Insurance

Elcotour has company liability insurance to cover clients while on Brazilian territory.

- Relationship with our suppliers

Our top quality service is due to our long-term relationship with our local suppliers throughout Brazil. We work with them as partners sharing the ethics and success of our business.

ADVANTAGES OF WORKING WITH ELCOTOUR

- Best quality vehicles

All vehicles used by our clients are of excellent quality and used exclusively for tourism.
Every 6 months Elcotour quality assurance checks the documents of all vehicles and drivers to guarantee that all mandatory permits are in order and vehicles are certified as roadworthy.

- Qualified and professional guides

Our guides have all been working with Elcotour for many years. They are all certified by Embratur the Federal Government tourism organization and receive yearly in-house training. Uniforms are provided and we offer a multilingual service.

ADVANTAGES OF WORKING WITH ELCOTOUR

• Swiss-Brazilian Management and Experienced Elcotour Staff

Most of our staff have worked for Elcotour for more than 15 years.
This combined experience of working together gives a very solid base to our operations' team. We do not need to recruit and to train staff for each new group.
We have the team ready and available.

• Cutting Edge IT systems and equipment

Elcotour has the latest IT systems and equipment in its office and is constantly updating them as new technology becomes available. We have our own IT support engineer in house to ensure that all our systems can function 24/7.

WHAT WE DO



WHAT WE DO

Elcotour is a Swiss-Brazilian company. The owner Rolf Dux has lived and worked in tourism in Brazil for over 35 years. His daughter has joined him 15 years ago in the company, and so there are now two generations guaranteeing the quality of your services in Brazil.
With its strong European connections, approximately 75% of clients are European, and the remaining 25% come mainly from Australia, Japan, South Africa and the United Stations of America.

CRUISE SHIPS



CRUISE SHIPS

We offer clients of the world's leading cruise companies the most varied choice of shore excursions.
We know the importance of quick and efficient turn-around services and pre- and post-cruise programmes, and over the years have trained our staff in how to handle these services to reflect the unique quality of each company.

Cruise Ship Staff







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- 25.000 clients per cruiseship season













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INCENTIVES

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Incentive tourism represents one of the most effective ways of rewarding and motivating employees, business partners and clients.
Financial incentives quickly become commonplace but incentive tourism is unique and there are endless opportunities to create a “once in a lifetime experience”.
A memorable experience, bonding with colleagues, spending time with friends within the company.

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A selection of our Incentive clients











PRUDENTIAL



























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SPECIALIST/ TECHNICAL GROUPS



SPECIALIST/ TECHNICAL GROUPS

Our staff can offer such services which are undertaken after careful research and which often result in close links and friendships around the world due to shared interests.

Whether a visit to one of our aviation manufacturers, or jaguar-spotting in the Pantanal, or architect visiting Niemeyers' creations in Brazil, with our know-how and contacts we can arrange specialist and technical services for your groups.

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INDIVIDUAL TRAVELLERS

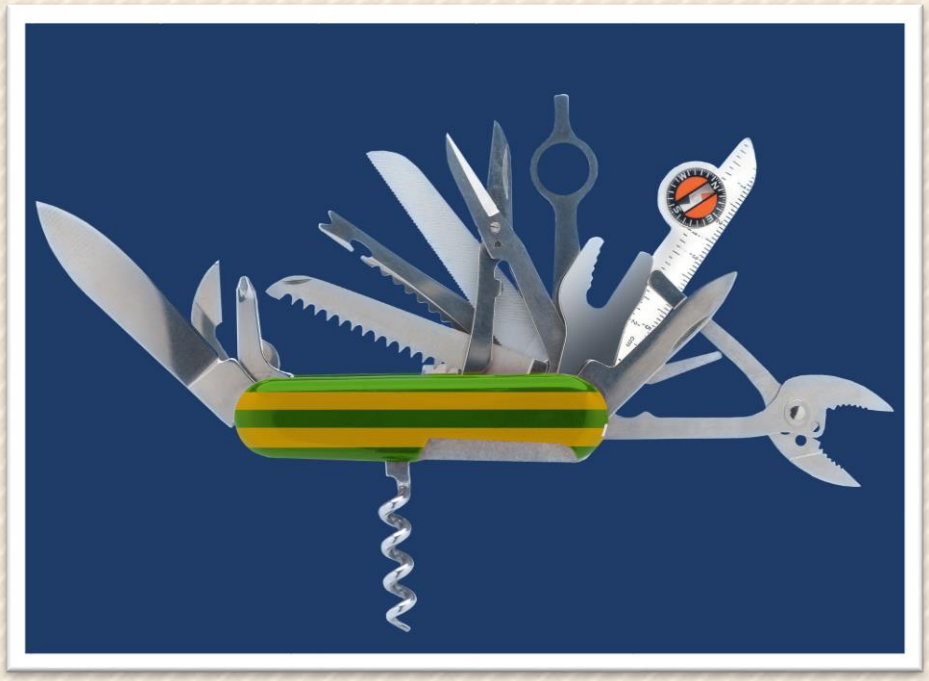
INDIVIDUAL TRAVELLERS

For individual travellers, we are ready to tailor make your perfect Brazilian escape, adding those extra special touches and details for a memorable visit to Brazil.

Our specialist individual travel department knows how to plan an itinerary for all lengths of stay and budgets. Each itinerary is independently prepared and visualized just for your client.

WHO WE ARE

Elcotour is a team of energetic creative personalities. We all have different strengths and aptitudes which we bring to the workplace to share with our colleagues.



REFERENCES



World Cup 2014 & Olympics 2016

World Cup:

9.000 bed night in Brazil

40.000 clients

Olympic Games 2016:

9.920 bed nights in Rio

6.900 clients













REFERENCES

Elcotour's Clients

Our clients have recognized and appreciated the strength of our work philosophy over the years and which has produced happy clients for all concerned and repeat business.

Every year Elcotour welcomes almost 20.000 passengers and 40.000 cruise ship passengers to Brazil and assist them with their travel arrangements.



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Goes that extra mile for you!

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