
EXCELence
the ITALIAN
INCOMING SPECIALIST
NO ONE KNOWS ITALY
BETTER THAN US

Italy, land of Excellence

With more than 40 years experience, we have the **knowledge**, **passion** and **dedication** in all corners of *"la Bella Italia"* to meet your travel planning needs.

Our goal is to make your clients traveling like Italians, suggesting them famous destination and off-the-beaten tracks.

Our staff constantly check suppliers to ensure an excellent level of service and to minimize inconveniences to passengers.

A skilled staff is always available to support you: just make your enquiry with clients' preferences and our reservationists will suggest the best solution. We are here to **suggest**, **handle** and **assist**.

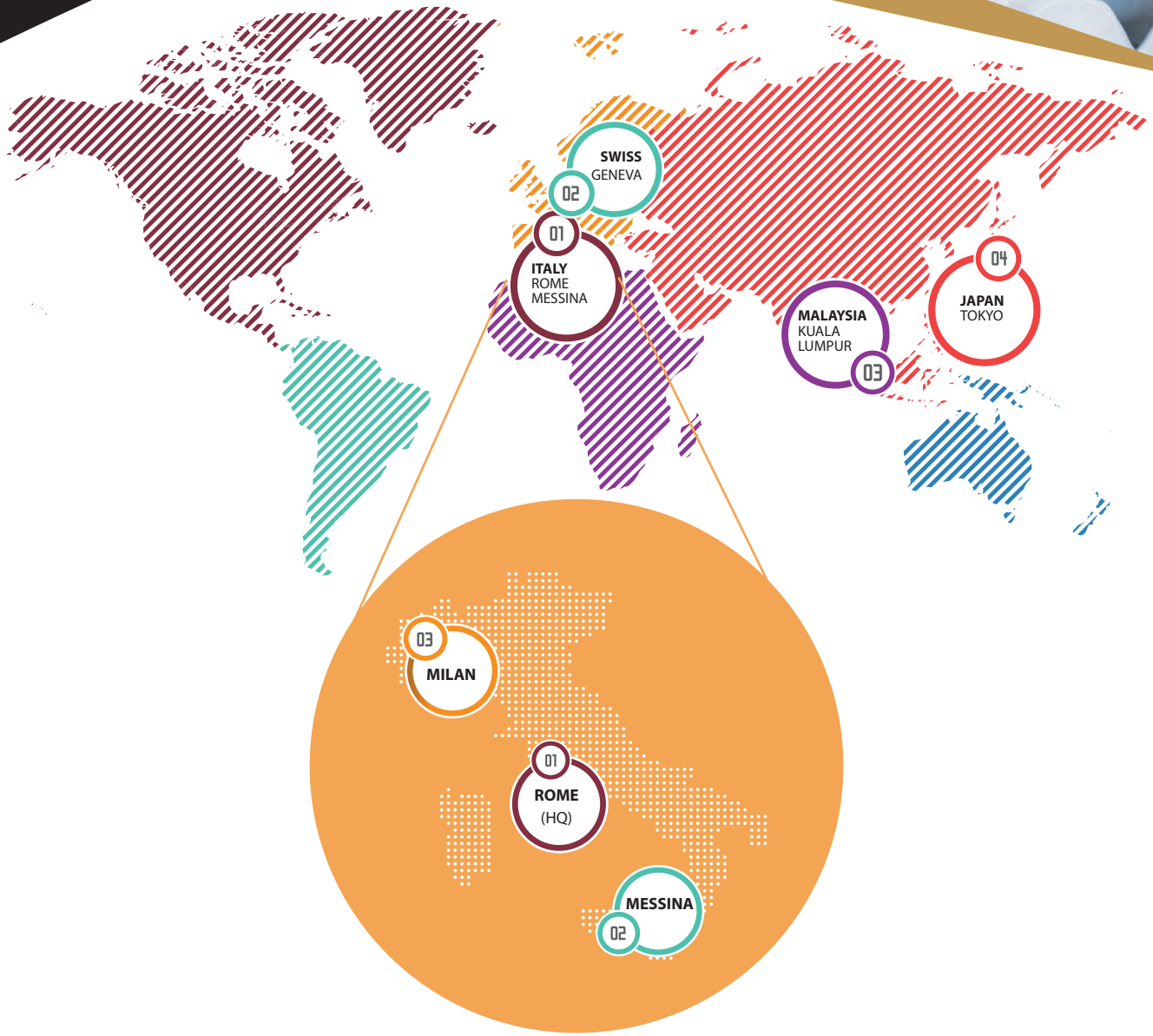
EXCEL-LENCE is the Italian incoming specialist with staff and offices located in main Italian destinations to be close to clients from planning till destination.

No one knows Italy better than us.



Our Offices worldwide





Why choose us?



EXCELlence

Is the **DMC department taking care of groups**, events, **custom tours for individuals**, special interest experiences, stays in villas or exclusive luxury apartments and so on.

ixpira

Is **the state-of-the-art booking platform** for professionals only, where is possible to perform real time con rmation bookings of hotels, transfers, flights, trains and much more.

That's why we are the right choice for your plans in Italy



*Working with us means to have **with just one source all you need** to plan successfully your clients' trips to Italy.*

ixpira

be IXPIRED!

OUR PLUS

EXPERTISE
COMPETITIVENESS
WIDE RANGE OF PRODUCTS
CUSTOMER CARE

+25.000 TRAVEL AGENCIES
TRUSTED US

+350 LOW COST
AND ALL **IATA AIR CARRIERS**

OUR BUSINESS OPPORTUNITIES

01

02

03

04

05

06

+820K PASSENGERS
TRAVELLED WITH US LAST YEAR
100%
CUSTOMER SATISFACTION

+500K HOTELS AND ACCOMODATION **WORLDWIDE**

COMING SOON:
- CAR RENTAL
- TRAIN RESERVATION

+12K ACTIVITIES
THROUGHOUT
1.074 COUNTRIES

+22K AIRPORT / HARBOUR STATIONS TRANSFERS
ACROSS **144** COUNTRIES
IN OVER **1.074** DESTINATIONS

FIT



The freedom to live Italy “a la carte”

Doesn’t matter if your clients are looking for just one night in Venice or Rome, a simple transfer on arrival from airport, a daily excursion or a ticket to enter a museum… **EXCELLENCE is here for you**.

Needs and expectations are different, that’s why we are here to provide a customized solution for your clients. Doesn’t matter if your clients are looking for a cooking class, a wine tasting, to rent a sportcar, to have a personalized itinerary or an unforgettable honeymoon… **We’ve got them all**.





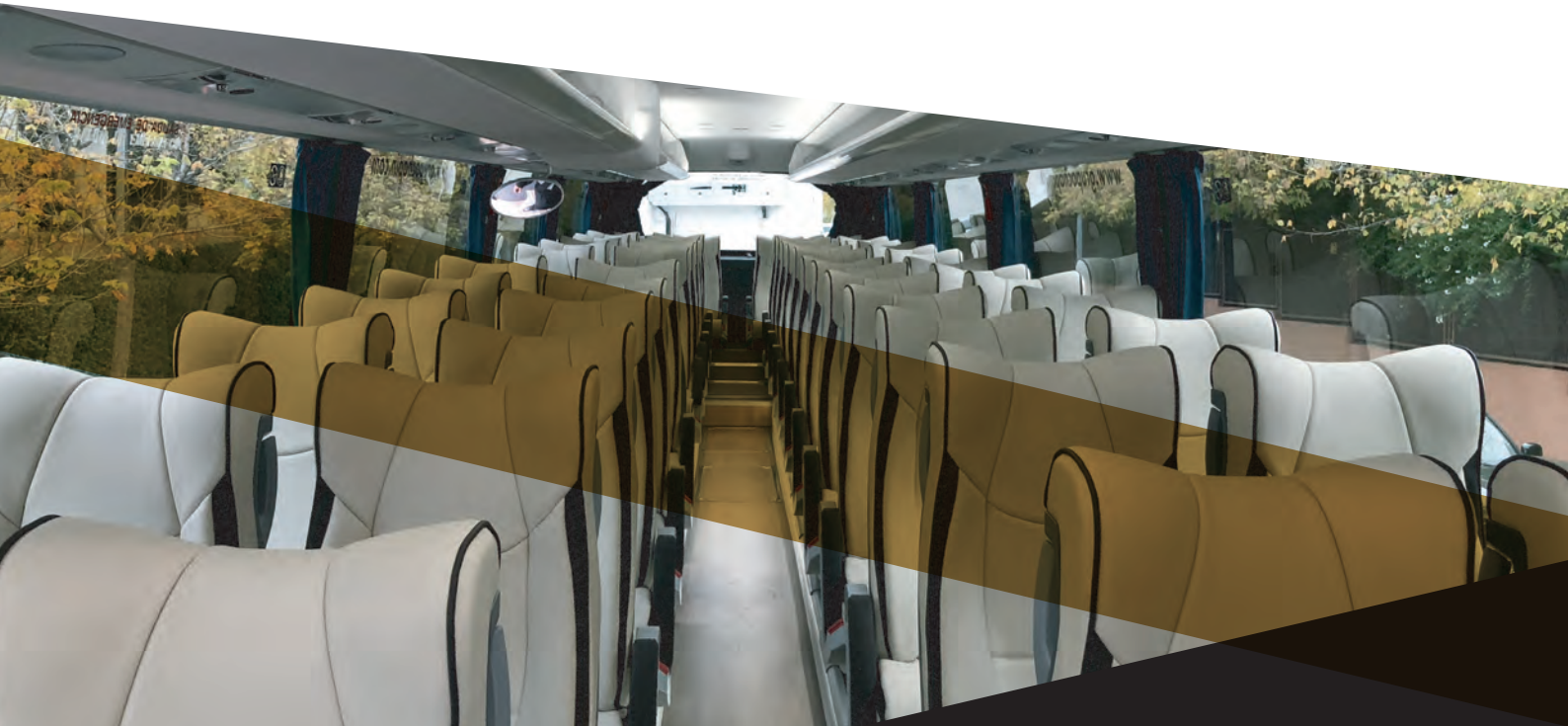
Indulge yourself in a shopping day or in a relaxing day at SPA. Visit unique monuments and sites skipping the line, taste delicious food ar fine and fancy restaurants, ***EXCELLENCE will think about every detail.***

Groups



We can support you in providing **the best solutions for your groups** in every corner of Italy.
Mountains, art cities, beach destinations and much much more.
Fast offers with our wide allotments of rooms and services.

A convenient way to experience Italy: save money, maxime the fun.





*Our goal is to make your clients **travelling like Italians**, suggesting them both famous destinations and off-the-beaten tracks.*

Villas, Castles & Apartments



Discover a new way of enjoying your vacation in Italy!

Luxury Villas, amazing apartments in Tuscany, Amalfi Coast, Sicily or Lakes region, **we've got them all**. Browse online our rich inventory with over 500 properties, check the availability and the amenities.

Booking a villa has never been easier.





"When life gives you twists and turns, Chique Yourself Up in Italy!"

- Barbara Conelli

Incentives & Events



Few countries in the world can offer such a wide range of products and destinations to grant a successful event or incentive.
Our experts will suggest the best solution and will take care from A to Z.

New products presentations, Technical visits, Team building activities, Conferences, Exhibitions, and much more.

Rely on professionals able to maximize your investment and your satisfaction.





*We're trying to find a tourism model that **allows communities to thrive** while business prospers.*

Our numbers



85.986

This is the number of foreign passengers we served in Italy last year

5

Our clients come from all continents

25

Countries of origin of our clients

280,000

Room nights / yearly

100%

Clients' satisfaction



The world of Excellence



The best of two worlds

We want to be your unique source for your travel needs in Italy: Groups, MICE, technical visits, special interest tours, custom tours. **We put at your disposal our OFFLINE world**, for what concern the custom made arrangements

... and **our ONLINE world**:
a state-of-the-art booking platform where you can find in just one place all products to deliver exceptional travel solutions to your clients with immediate confirmations:

- ***over 186,000 hotels all over the world***
- ***Trains in Italy***
- ***Flights & Transfers***
- ***Excursions both on regular and private basis***
- ***Admission tickets to museums/ theme parks/ operas and events***
- ***Villas***



Just one contact for Italy

dmc@excel-lence.it

"Excellence
is not a destination;
it is a continuous
journey that
never ends."

EXCEL-LENCE DMC

EXCEL-LENCE DMC
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