BALTIC VITALIS

The Chill Pill for Travel Professionals

TOURS FOR 2021



Meet us. Know destination.
Check the offer and…
Let them visit Baltics!

Traveling is Therapeutic.
Travel-Making is Stressful.
We Bring Therapy to the Travel-Makers.



Welcome to Baltics

WORD FROM THE CEO

Traveling is like a therapy for the traveler, when you break away from everyday worries, from the routine, when you see what you have not seen before, feel what you have always wanted to feel. However, it is often overlooked that behind the pleasant experiences of travelers and long-lasting pleasant memories lie the hard and tense work of tour operators. Last year, we introduced you to therapy journal for travel professionals. In it, we talked about the stress and anxiety that are so common in the life of a travel industry professional. At Baltic Vitalis, DMC, were we then looking for ways to make life easier for our partner travel agencies and tour operators, how can we bring therapy to the people prescribing the therapy. As a B2B DMC, we want to be the rock that protects our partner travel agencies and tour operators from unnecessary stress. Instead of simply promoting our DMC business and the Baltics as a travel destination, we create real value and meaningful content for travel industry professionals. Thank you for trusting us, being with us and working with us.

Why choose Baltic Vitalis DMC?

- Friendly, efficient, reliable and highly experienced team
- Hotels are carefully selected and quality controlled
- Emergency assistance 24 hours / 7 days a week
- Help will be given, if possible, for low pax numbers
- Tailor-made tours and itineraries
- Complimentary marketing support with images and itineraries
- No deposit required
- Peace of mind

Every time you do business with Baltic Vitalis, it's like taking a Chill Pill

You know how they say that travelling is therapeutic? That's true. What is often forgotten, however, is the hard and stressful work put in by the travel industry professionals who are the wizards behind the miracle of travelling.

We are aware that all travel professionals experience a lot of stress. At Baltic Vitalis, it is our mission to reduce your stress levels. Whenever you send your travellers to the Baltic states, you can rest assured that their experience will be both wonderful and smooth.

Services:

Baltic Vitalis provides full DMC services for Groups and FITs with tour programs with 3*, 4* and 5* stars, specially designed to accommodate the taste of your clients.
We offer polished packages of:

- accommodation
- transport
- guided tours
- outstanding restaurants
- and more…

Baltic Vitalis: Company Profile

Baltic Vitalis is a B2B DMC offering first-class ground handling services in the Baltic countries (Lithuania, Latvia, Estonia) and beyond (Scandinavia, Poland, Belarus, Russia). Our clients are tour operators and wholesalers around the world seeking to introduce their customers to the magnificent secrets of the Baltic region. Our rich experience and great organizational skills make us your go-to option for Baltic destinations. We offer polished packages of accommodation, transport, guided tours and outstanding restaurants.

At Baltic Vitalis, our entire business model is focused on eliminating stress, and bringing therapeutic value for our business partners worldwide. That's why we don't just call ourselves a Baltic-based DMC, we call ourselves a healing centre for travel professionals.

The Healers Who Heal the Healers – that's a way to describe Baltic Vitalis team. Each and every one of us are responsible for particular tourist groups coming from a certain country. As each team member is specialist of more than 2 foreign languages, there is no surprise to communicate in our precious partners' mother tongue (English, German, Italian, Japanese, and etc.)

Destinations:

Our destinations include:

- Lithuania
- Latvia
- Estonia
- Poland
- Finland
- Sweden
- Germany
- Belarus
- Russia
- Ukraine



CHILL – MASTER TRAVEL AGENTS TOURS



Nothing is more stressful in a travel agent's professional life than living with the risk of having to cancel tours. After putting in hours and hours of work, you realize that you don't have enough paying customers to cover the cost of a trip. Not only is this harmful to business, having to inform your customers about tour cancellation is a truly soul-sucking experience

Working in the travel industry was supposed to be a chill experience, remember? And it still can be with our Guaranteed Departure Baltic Tours. These tours are appreciated by our B2B partners worldwide who still believe that travel-making should be a fun and stress-less experience. It's time to awake your inner chill-master.

If you want to take the guesswork out of planning, make a good profit on Baltic destinations, and experience zero stress doing that, the "Chill-Master Travel Agent" package is your go to option. You just make the sale, and we do the rest, while you chill and grill in your backyard.

Classic Tour Baltic	Vilnius – Riga – Tallinn 7 days / 6 Nights	7 days itinerary Vilnius - Riga - Tallinn. During it, travelers will visit the most visited tourist sites and attractions in Baltics.
Test, Know, Feel Lithuania	Vilnius – Kaunas – Vente – Klaipeda - Vilnius 8 days / 7 Nights	8 days around Lithuania, after the most visited Lithuanian cities and towns. During the trip, many wonderful things in Lithuania will be tasted, learned, felt and heard.
Visiting Riga	Riga 5 days / 4 Nights	Riga is one of the oldest cities on the Baltic Sea. It is the geographical centre of the Baltic States. Visit the city in five days, which really feels like a European megalopolis.
Guaranteed Departure Tours (GDT)		Choosing tours has never been so easy. Our guaranteed departure tours combine three things that are important to travelers: affordable price, high-class service, and many individual choices.. Huge selection of programs, destinations, dates



PROFOUND TRAVEL AGENTS TOURS



A profound travel agent demands more value from travelling products. Standard tours may be cheaper, but it's hard to put a margin on a product that has many equivalents. In advanced markets, the end-customer is only willing to pay extra if he or she sees extra value in the tour offered.

For such deep-thinking travel agents, Baltic Vitalis offers a culture and shopping themed tour across the Baltic states, from Vilnius to Riga and all the way to Tallinn. Unlike standard Baltic tours, the cultural tour allows tourists to get a deeper feel of the Baltic spirit. It is not limited to standard touristic attractions, and encompasses unique museums, local designer boutiques, and postmodern cultural phenomena.

With "Profound Travel Agent" package, you'll gain a competitive edge over other travel agencies in your region that are dealing in Baltic tours. We'll take good care of your customers while you kick back and relax. We don't just want you to do good business with us, we want you to feel free from the typical stresses of travel management.

Traditions & History in Baltics	Tallinn – Riga – Vilnius 8 days / 7 Nights	With time the ancient Baltic traditions have changed overlaid with Christian values. And while this unique, centuries-old mix acquires new features, at the same time it remains a core element of our national character. During the trip you will get to know what the Baltic countries are unique, what its customs and traditions are.
Baltic Profound	Vilnius – Silute – Nida – Riga – Saaremaa – Tallinn – Helisinki* 11 days / 10 Nights	With time the ancient Baltic traditions was changing overlaid with Christian values. And while this unique, centuries-old mix acquires new features, at the same time it remains a core element of our national character. During the trip you will get to know what the Baltic countries are unique, what its customs and traditions are.
Relaxing vacation in the Baltics	Vilnius – Kaunas – Riga – Parnu – Kihnu - Tallinn 8 days / 7 Nights	Day after day in a relaxing SPA; Observe a great skill of authentic "Tree Cake" production and evaluate it's taste; Experience the islander's life – homestay in Kihnu island, Estonia; Stimulating taste buds at wine degustation in Tallinn.
Baltic and Belarus	Tallinn – Riga – Vilnius – Minsk 9 days / 8 Nights	It is a tour not only through the capitals of the Baltic States and Belarus, it is much more. During this tour, you will also visit smaller cities, visit castles, museums, observe the changing landscape outside the bus window and hear the different languages people communicate when you get off the bus.
Minsk. Baltic. St.Petersburg	Minsk – Vilnius – Riga – Tallinn – St.Petersburg 13 days / 12 Nights	This tour, which begins in Minsk, the capital of Belarus, continues through the Baltic States and ends in St. Petersburg, the second largest city in Russia. The trip includes a visit to the World War II Museum, the Mir and Niesvizh Museum in Belarus, the Museums of the Baltic States, the Peterhof Palace and Park in St. Petersburg.
Five countries at once	Minsk – Vilnius – Riga – Tallinn – St.Petersburg 13 days / 12 Nights	Five countries in 13 days. Believe me - it is possible. And don't even in a rush. During the thirteen day tour you will visit Belarus, Lithuania, Latvia, Estonia and Russia, you will see everything that can be seen in these countries the most impressive.

RELAXED TRAVEL AGENTS TOURS



A relaxed travel agent is a clever travel agent. What you need from your DMC partner are standard and time-tested travel programs that are profitable, easy-to-manage and stress free.

That's what you get with our classic tour of the Baltic States. This tour includes everything that your mainstream customers may possibly expect from the Baltics: 7-to-8 days of discoveries, serenity, and joy from Vilnius to Riga and all the way to Tallinn.

At Baltic Vitalis, we have organized and overseen this tour hundreds of times. This means that it's a bullet-proof choice for you as a travel agent seeking to maximize your profit and reduce your stress levels. You just make the sale, and we do the rest, while you relax in complete harmony. Take a midday nap, go for a glass of wine, or turn on your Play Station. With "Relaxed Travel Agent" package, you have nothing to worry about.

Baltic Highlights. Riga – Riga	Riga – Jurmala – Lahemaa – Tallinn – Klaipeda – Vilnius 8 days / 7 Nights	Arriving to and departure from Riga - it is very easy. We will take care of everything else. An eight-day tour of the Baltic States visiting capitals: Riga, Vilnius and Tallin, national parks, Curonian Spit, museums and castles.
National Parks	Vilnius – Kaunas – Klaipeda – Nida – Riga – Tartu – Tallinn 10 days / 9 Nights	A ten-day travel program to the most beautiful corners of nature in the Baltic States. During this program, in addition to city tours in Vilnius, Kaunas, Klaipeda, Riga and Tallinn, travelers will visit and see Trakai lakes, The National park of Curonian Spit, Gauja National Park, Tartu, Lahemaa National Park. The highlight of this trip is the beauty of the natural and unique nature of the Baltic States.
Family Trip	Tallinn – Riga – Vilnius – Białowieża – Warsaw 9 days / 8 Nights	This is something that is interesting for parents and enjoyable for children. During the trip you will visit museums, enjoy the nature of national parks, watch wildlife.
Baltic Capitals and Helsinki	Vilnius – Riga – Tallinn – Helsinki 9 days / 8 Nights	A nine-day trip around the capitals and major cities of the Baltic States and Finland. You will visit the most famous castles, travel on the favorite roads of tourists, stay in famous hotels. Enjoy a time-tested tour with no room for any surprises.



SPIRITUAL TRAVEL AGENTS TOURS



Spiritual travel agents realize that what tourists seek most in their travels is a spiritual uplift. They target spiritual tourists and offer them unique pilgrimage tours. Therefore, what they want most from their DMC partners in different countries is experience and skill in organizing faith-based pilgrimage tours.

The Baltic countries are being discovered by Christians from around the world as the go-to destination for religious pilgrimage. With hundreds of outstanding churches of different architectural styles, with a rich Catholic-Protestant dynamic, and with the legendary Hill of Crosses which mesmerized pope John Paul II during his visit, the Baltic countries represent an excellent environment for spiritually thirsty pilgrims.

If you choose the “Spiritual Travel Agent” package and pass your pious tourists over to Baltic Vitalis, you can rest assured that they are in good hands. This is when you can have your own time for spiritual improvement. Go to a prayer house, take a meditation class, or wake up early to enjoy the rising sun. Baltic Vitalis has your back.

Pilgrimage in Lithuania	**Vilnius – Trakai – Kaunas – Siluva – Hill Of Crosses – Vilnius** **6 Days / 5 Nights**	A six-day pilgrimage in Lithuania. Only one country and so much can be seen and visited there: Cathedral of St. Stanislav and St. Vladislav, St. Peter and Paul Church, Gate of Dawn Chapel and St. Teresa’s church, Pažaislis Monastery and much more.
In The Footsteps Of John Paul II	Krakow – Częstochowa – Warsaw - Vilnius 9 days / 8 Nights	This tour starts in Krakow. In nine days, the travelers will visit places that are closely linked to perhaps the most prominent representative of Roman Catholicism, Pope John Paul II. During the trip, travelers visit churches, houses of prayer, monasteries, the hill of crosses. After a nine-day trip around Poland and Lithuania, departure from Vilnius.
Baltic Pilgrimage	Vilnius – Kaunas – Riga – Tartu – Tallinn 9 days / 8 Nights	A nine-day pilgrimage to the Baltic States. During this tour, church monasteries and castles in Vilnius, Trakai, Kaunas, Riga, Tallinn and other smaller cities are visited, religious history is introduced, and the faith of these times is met.



CONTRARIAN TRAVEL AGENTS TOURS



Contrarian travel agents look for opportunities outside standard touristic packages. They realize that authenticity-seeking tourists will pay a larger premium for unique thematic tours. When talking to their DMC partners in different countries, they first want to hear about alternative ways of experiencing those countries.

Baltic Vitalis has plenty offer to contrarian travel agents. Your tourists will enjoy experiencing the Baltic countries through our Culinary Tours, Photo Tours, Hiking Tours, Adventure Tours and more.

Compared to standard tours, thematic tours demand much greater managerial and organizational skills on the part of the DMC company. And that's what we deliver as we take excellent care of your tourist-customers during their stay in the Lithuania, Latvia, and Estonia. A contrarian travel agent needs to have some chill-time occasionally, and that's what you'll get by partnering with Baltic Vitalis.

Liberating a Continent – Baltic Way	**Vilnius – Bauske – Riga – Tallinn** **7 days / 6 Nights**	The Baltic Way was a peaceful political demonstration which took place on 23 August 1989 when approximately two million people joined their hands forming a 600 km long human chain through the Baltic countries, thus demonstrating their unity in their efforts towards freedom. It's hard to believe that a journey on a route where people stood hand in hand in a continuous chain in 1989 can take seven days - which is really exciting.
Photo Tour	Vilnius – Kaunas – Klaipeda – Riga – Lahemaa – Tallinn – Saaremaa – Tallinn 13 days / 12 Nights	This is a tour for photography and photographers that we recommend looking through the camera lens. During this tour, travelers will visit the most photographic places in the Baltic States, starting with the old urban architecture, street art and ending with nature untouched by human hands.
Culinary Tour	Vilnius – Riga – Tallinn 8 days / 7 Nights	During this trip, travelers will taste, taste, taste .... and taste again.
Cold War Tour	Vilnius – Plunge – Riga – Tallinn 7 days / 6 Nights	It is an eight-day travel program around the Baltic States to get acquainted with perhaps the darkest period in the history of the Baltic States, when we had to live behind the Iron Curtain of the USSR. These trips from Vilnius to Riga and then to Tallinn will visit museums and objects reminiscent of the Cold War: KGB Museum in Vilnius and Tallinn, Grūtas Park, Ligatne Bunker with meals in the canteen of Soviet style.
Hiking tour Lithuania – Anyksciai	Vilnius – Ignalina - Vilnius 8 days / 7 Nights	This path goes thought naturally formed and human planted forest and reaches the swamp, with a specific swamp type plants. The nature of the path is always changing and this makes this path unique.
Hiking tour Lithuania – Vilnius & Plunge	Vilnius – Plunge – Klaipeda – Plunge – Vilnius 8 days / 7 Nights	Experience local's life by travelling with train, Stimulating taste buds at kibinai degustation in Trakai, Get to know about Cold War and missiles in a soviet military base, Fill your lungs with refreshing air of well-known Žemaitija National Park during this tour.
Adventure Tour	Helsinki – Tallinn - Parnu – Riga – Vilnius 10 days / 9 Nights	Canoeing in the Helsinki Archipelago, adventurous descent on a summer bobsleigh track, a boat trip on the Daugava River, archery and even more active entertainments can be experienced on this tour.

HAUT MONDE'S TRAVEL AGENTS TOURS



Why work a lot with low profitably if you can work less with high profitability? That's how elite travel agents think. It's not easy to become a haut monde's travel agent, however, because one has to earn the trust of elite tourists, and that is no small feat. But if you do, your life quality as a travel professional (and your margins) can skyrocket quickly.

The high society's travel agent is very demanding when it comes to tour programs from local DMC's. We get that. At Baltic Vitalis, we are ready for this. Our Luxury Baltic Tour allows the members of the high society to get acquainted with the Baltic countries in the exclusive and luxurious way they are accustomed to. The tour features high-end hotels, restaurants, and means of transportation.

We know how sensitive you are about handing your VIP customers over to our supervision. Rest assured, however, that luxury travelling is our expertise. So, don't worry, leave everything to us, and go enjoy your favorite champagne with caviar.

Art Tour

Helsinki – Tallinn – Riga – Vilnius
8 Days / 7 Nights

The culture of the Baltic States imprints a special character in every artistic manifestation. In Lithuania, Latvia and Estonia, from Europe's Park near Vilnius to the Kumu contemporary museum in Tallinn, art manifests in the most diverse ways from one point to another in the Baltic.
In recent years the demand for more tours oriented to artists and arts connoisseurs motivated us to produce a program that would capture the essence, the shapes and qualities of local expression and how they manifest in this region.
Even more important that art contemplation is art participation. Experiencing art from the artist's perspective and adding some of your own inspiration to the mix is a very rewarding experience you will gain during this journey.

Romantic holiday in the Baltic States

Vilnius – Riga – Tallinn
7 Days / 6 Nights

With spring approaching, romantic feelings awaken along with nature, when it seems like you want to talk about love and escape in two. And what could be better than in encouraged by such feelings to embark on an exciting journey that will not only take away the dust of everyday worries, but also strengthen the newly established relationship or allow them to know their loved one again?

Luxurious vacation in the Baltic States

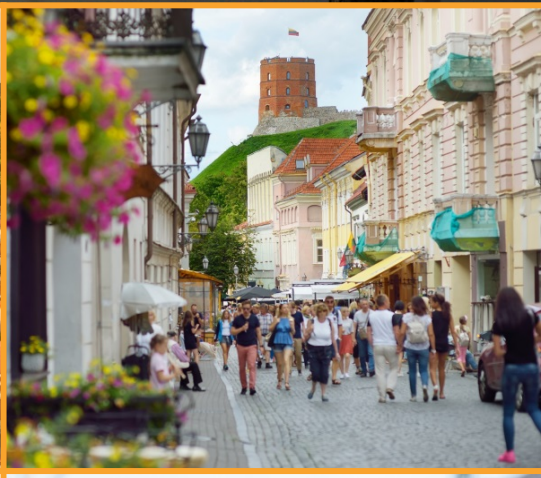
A trip to the Baltic countries of Estonia, Latvia and Lithuania is to get to know a world that for years was forbidden in the eyes of many. That being said, curious luxury-lovers are more than welcome into our Baltic region! Not only we are able to offer highest class 5* hotels, but we can also provide a list of numerous gourmet restaurants and activities according to your wishes. Our region is famous for unique travel experiences where only we - insiders are well aware about.













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+370 614 04123

info@balticvitalis.com

www.balticvitalis.com

Aguonu str. 8E-18 LT-03213
Vilnius, Lithuania







