Best B2B Travel Software



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What is B2B Travel Software?

- B2B Travel Software may help businesses streamline corporate travel and save costs by giving the best discounts available for corporate travel—whether that's flights, lodging, or other travel alternatives. The game changing B2B travel software that allows travel agents and agencies to access real-time availability and reservations.

- A B2B travel software provides several advantages to businesses, including eliminating cost leakages. Companies may easily streamline their travel process with technologically enhanced features such as automated expenditure management, virtual travel consultant, advanced analytics, and more.

- The software allows you to manage your bookings, suppliers, and customers and provide your clients with a consistent experience. The B2B travel portal software should have all the functions that your company need, such as booking administration, supplier communication, and customer management. It should also include capabilities like analytics and reporting to assist you in making data-driven decisions.

- FlightsLogic strives to deliver the best B2B travel website development services to help travel companies create a dynamic marketplace. Our B2B module is essential for automating your sales across all B2B channels - partner agencies, distribution networks, and corporate clients.

- Our B2B module's multi-level distribution feature allows your partners to develop their own agent network, allowing you to expand your sales reach even more.

- We create responsive B2B travel portals using configurable layouts. When linked to your booking engine, they improve and simplify the online booking experience for your corporate clients and distributor.

- These are solutions for businesses that want to manage their corporate travel; they specialize in streamlining travel administration by providing online booking tools, comprehensive trip reporting, and much more.

B2B Travel Software Development Company

- FlightsLogic is the top B2B Travel Portal Development Company, offering the best B2B Travel Portal with third-party API Integration of airline booking and hotel booking for travel agents.

- Our experienced travel professionals create advanced features for B2B Booking Engines such as Hotel, Tour, Package, and Visa, allowing you to upload your own contracted products, integrate third-party suppliers, adjust pricing and markup at runtime, generate agent-specific reports, map banners, incorporate business rules, and easily track business sales.

- Authorized agents can use B2B Travel Portal capabilities to explore and book items, add a markup, and pay for bookings online. They may view, email, or download booking vouchers or cancel their customer's booking at any moment via the admin booking panel.

- Our Online Travel Reservation and Management solution has been utilized effectively by B2B travel wholesalers, travel consolidators, Destination Management Companies (DMCs), and Online Travel Agencies (OTAs) to streamline online travel operations and promote exponential development.

- Our solution is a powerful online travel reservation system with many sales channels, including a web booking engine, mobile applications, tablet kiosk applications, and the ability to transfer inventory via an API with JSON and XML features. From the search stage to booking to booking administration and support, each of these channels includes extensive automation and business logic.

- We build an online B2B travel portal network to assist Tour Operators, Consolidators, and Travel Agents in effectively distributing movement or lodging items to various sub-specialists. With our powerful B2B travel software and hotel booking engine, you can efficiently manage your travel company.

- As the leading B2B travel portal development company, we've created 100+ B2B travel portals with modules such as flight booking engines, hotel booking engines, car rental engines, vacation rental engines, cruise booking engines, and other activities. With our cutting-edge b2b travel agency platform, you can experience the power of seamless cooperation and greater productivity.

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Transforming Travel Technology

Why use B2B for your business?

- B2B solutions have proven quite beneficial for sub-agents since they can quickly book travel items from agents at a significantly lower cost. Furthermore, they make such things available to their consumers at reasonable prices.

- To meet the needs of the Travel Company and the Travel Agents, the B2B Travel booking system should be mobile responsive, user-pleasant, and functional. A B2B travel platform connects businesses with travel agencies, tour operators, and travel management companies. That's why we always provide a comprehensive travel portal for travel service providers, travel resellers, and travel companies so that you may deliver the best services to your clients at the most affordable pricing.

- B2B travel portal development is essential for travel agencies and tour operators since it provides a centralized platform for handling reservations, suppliers, and customers. It enables businesses to simplify their processes, boost efficiency, and give a better customer experience.

- Our portal solution not only improves travel agencies' and consolidators' travel service experience but also enables them to transfer inventories to sub-agents easily.

- We always employ a comprehensive backend management system to support all the critical responsibilities required by a travel agency to establish a business.

- You will have total control over the b2b travel website, including the option to create sub-agent logins, monitor reservations and cancellations, add a markup, check daily bookings and cancellations, and much more.

- A B2B travel software enables effective control of numerous aspects of a travel agency at any time and from any location. Simple administrative tasks may be readily automated to improve overall productivity and reduce human mistakes.

- Additionally, it assists travel organizations in streamlining their business procedures and increasing their bottom line.

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Features of B2B Travel Software

- Secure mid-office.
- Reservation Management.
- Travel Agent Management.
- Transactional Accounting.
- Accounting System Integration.
- Payment Gateway Integration.
- Multiple Supplier APIs.
- The ability to add indirect contracts.
- Redistribution API.

- Multilingual travel websites.
- Add offline travel bookings.
- Distribute white labels.
- Manage multiple branches.
- Business intelligence reports.
- Manage markups.
- Check the booking status
- Booking Cancelation
- Vouchers and invoice checking
- Real-time reporting
- Multiple API suppliers

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Benefits of B2B Travel Software

- The easy booking management system,
- Automated booking and confirmation process
- Good connection with the global travel service provider
- User-friendly GUI Interfaces.
- It reduces costs by simplifying operations and decreasing prices.
- Booking engines for Hotels, Flights, Activities and Holidays services
- 24/7 booking support.
- Live chat and feedback options for customers

- Automatic back-office panel for refund, commission, and cancellation
- Several API suppliers
- Complete B2B Travel Platform Solutions
- Attractive call to Action
- Easy Navigation
- Automated booking confirmation.
- Multi-currency support & multi-language support
- It also saves time by automating operations and reducing the need for human reporting and spreadsheets.
- Secure Gateway Integration
- Activating and deactivating users, agents, and suppliers from your end

What we offer

B2B Booking Engine:

- This engine was designed using sophisticated technology and years of industry understanding to ensure that you receive the best and desired results for all your traveling needs. It enables traveling companions to make online arrangements for hotels, transfers, sightseeing, and car rental for international destinations.

B2B White Label Portal

- A White Label Travel Portal allows you to connect with other travel agents in your network and facilitate travel bookings on discounted B2B prices on the portal itself by using their separate login access, which collects information on flights, hotels, cars, and packages for other global B2B clients to enable them to make the desired booking online on their own.

- You may use a B2B white-label travel portal to allow your clients to book discounted travel services through a separate login. You may sell and share information on flights, hotels, vehicles, and vacation packages to domestic and international B2B clients.

B2B Tour Operator Software

- FlightsLogic is a cloud-based travel software that allows vendors, agents, partners, and, most importantly, customers to access the system and manage their bookings.

- It's an effective tour program that enables all travel agencies to use it from any accessible interface.

- It is an excellent piece of software for increasing sales, empowering growth, and increasing the value of your business by expediting the market process, which results in increased engagement and returns.

Integration of B2B Travel Portal Software

- This program makes it easy to find the best rates on domestic and international flights online. With this program, you can quickly select the source, destination, and date of travel, helping you to acquire all the data and desired results for the flight you are booking.

Are You Looking For A B2B Travel Software?

- FlightsLogic is a web based B2B travel booking system that lets your sub-agents and corporate clients explore and book your inventory online while also making reservation management extremely straightforward. It is designed primarily for travel firms interacting with other business partners or travel agents.

- Our business-to-business travel portal is an online booking engine for travel agencies and agents that contains airfare, hotel, transportation, sightseeing, and package modules.

- Whether it is travel portal design or development, we have a professional team that will listen to all of your requirements and then offer a robust and scalable platform at an affordable price.

- We ensure that the B2B travel portal is customized with bespoke capabilities, an integrated accounting and reporting system, and numerous inventories. The attractive look and simple navigation assist our businesses in attracting and converting visitors into consumers.

- Furthermore, we have links with prominent API and GDS suppliers, and we integrate the API into your travel site to optimize your inventory and accept last-minute reservations.

- As one of the most trustworthy travel technology companies, FlightsLogic ensures that the B2B travel portals we design are linked with top API providers delivering the best airline, hotel, and vehicle booking discounts.

- Our B2B services improve tour operators' and travel consolidators' capacity to interchange services and products through a fully business-centric approach. You may integrate the B2B travel software with well-known GDS and API integration providers like Amadeus, Travelport, and Sabre.

- We can assist you with every detail of B2B portal design, development, and integration with GDS, XML and JSON, and API’s.

- Our testing and deployment team will collaborate with you to guarantee that the travel portal is bug-free and functions smoothly. We also assist our clients with product maintenance by providing rapid technical and customer support.

Why Should You Hire FlightsLogic For B2B Travel Portal Development?

- FlightsLogic has been delivering B2B Travel Software development services to customers for many years. We have worked very hard throughout the years to attain our goals. We are looking forward to working on a project in which the agents can directory connects with the consolidators.

- Our dynamic and user-friendly online travel portal makes booking easier for your customers. You may add third-party providers' XML/API for aircraft booking systems, hotel booking systems, packages, sightseeing, car rental booking services, and various GDS to your online booking engine.

- Our B2B travel website is ideal for travel companies of all sizes, from small to large. The B2B travel website is a well-designed solution that helps corporate leaders manage everything properly.

- If you want more information on B2B travel portal development or want to find the finest platform to construct a B2B White Label travel portal for your company, contact FlightsLogic. We are happy to organize a free presentation of our complete travel software development services based on your specifications.

Here are a few reasons why you should use FlightsLogic.

- FlightsLogic is the partner of over 900 global airlines through flight API.
- Connection with more than 60,000 global accommodation providers
- Manage Customers & Suppliers on a Single Platform
- Increase Brand Awareness
- Cost-Effective Solutions
- Agents can book sightseeing packages for over 50 countries.
- User-friendly, scalable, responsive, robust, easy-to-use B2B Travel Solutions
- B2B Flight Booking Portal increases the commission for travel packages.
- Partnership with global and top GDS providers like Amadeus, Sabre, Travelport

Contact us

For more details, Pls visit our website:

https://www.flightslogic.com/b2b-travel-software.php

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