Flightslogic
Transforming Travel Technology

Travel B2B Portal



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Which Is the Best Features of B2B Travel Portal and Why Travel Agent Uses B2B Travel Portal?

- FlightsLogic is a leading B2B online travel agent that offers a complete suite of travel solutions to the travel agents, tour operators across the globe.
- Travel B2B portal has an Online Booking Portal for flights. Also, provide module packages for travel agencies which are a help to the heap and distribute the data of flights to all around B2B clients to endow them for book and search online. Our Travel B2B Portal offers the best deals and big delegation for flight bookings.
- FlightsLogic has vast connections with Travel B2B Agency which is our range starts from online retailers to tour technology, medium and small operators from international.
- It is the ultimate online travel B2B booking platform for all the latest travel industry, flexible and modular management software that supports all the steps of an online travel business operation.

- Our B2B Booking Platform offers your travel agents access to our web-based booking engine so they can search and book your travel services in the name of their customers.
- Your agents will have real-time access to making online bookings through a control panel from which they can manage all the reservation processes and also their sub-agents and operators.
- Through our travel B2B system, you will be able to control the access of hundreds of agents and sub-agents to an extended inventory and negotiated rates by controlling your mark-ups and commissions thus gaining the ability to rapidly grow in the online environment – all from a single comfortable workplace.
- For more business growth, we offer you a B2B & B2C travel portal development solution, which means business to business and business to customers.
- It can provide you a better turn around the ratio of customers. Our travel portal consists of GDS/third party API Integration for b2b flight booking portal services.

- We offer all kinds of travel portal solutions for B2B & B2Ctravel agencies across the globe. The online travel portal enables travel agents, tour operators, web portals, consolidators to sell, manage and collaborate with their B2C clients and B2B partners and suppliers.
- It is a 100% web-based system. We are a complete travel technology development company for your Travel B2B business, dealing exclusively with the travel agents, tour operators and other distributors for touristic products and companies.
- If you are tour operator or travel agents, striving to give the best experience to your guest in showcasing the real charm of the world in a spectacular way, then FlightsLogic is your utmost supporter, sharing the same passion with the expertise.
- FlightsLogic provides travel booking engine software which suitable for travel companies dealing with other business partners or travel agents. The model is also known as Travel B2B (Travel Business to Business).

- Travel companies functioning as Wholesalers, Tour Operators, DMCs can use FlightsLogic in order to streamline their operations by connecting suppliers and customers/travel agents into one online software platform.
- You get the ease of online transactions of bookings, cancellations, amendments and credit limits management handled automatically by the system. Our Travel B2B portal is supposed to integrate all the possible services and display them together at a place to impress the travelers who have come from different walks of society.
- We provide a search solution for all the services at a place helps the travel portals receive the best response from the visitors.
- Whether the Travel B2B portal is business-centric or one having a customer-friendly portal, in both cases, it is required that the portal must have an effective software solution that could meet up with the requirements of the business and their clients.

- Our Travel B2B module is a significant tool to automate your sales through all the B2B channels – your partnering agencies, distribution networks, and corporate clients.
- Supporting multi-level diffusion, this Travel B2B reservation platform allows your partners to create their own sub-nets of agents to expand your sales reach even further.
- With our solution, you create a single convenient workplace for your Travel B2B partners, who can now easily find the best offers from all available travel suppliers, book them online, and keep track of all reservations. Our online Travel B2B portal is one of the most important components of every travel technology.
- Nowadays there are a lot of Travel B2B companies that offer heavy cashback and other discounts if you book your Flight Ticket and other services online from their portal.

- The reason why they are giving heavy discounts or cashback is these companies are funded by international investors and their focus is on the increasing number of transactions/customers rather than profit.
- These B2C portals can serve you better for your small requirements like small size domestic tickets, car bookings but when it comes to booking international tickets everyone is looking for reliable Travel B2B portal through which they can book their tickets and get expert advice as well.
- Also, the cancellation and change policy of these B2C portals are not very cleared and you will feel cheated when you came to know about the actual cancellation/change charges.

How Our Travel B2B Portal Helps a Travel Business Grow Profitable

- By using our Travel B2B portals provide an increase in sales, reaching a new audience since it expands their reach, has exclusive website design and ability to load all the necessary contracts on the system.
- This is the era of smartphones and computers, we have all the information we need right at our fingertips, so Travel B2B portals can be considered an inevitable next step in the evolution of travel.
- In the travel industry, Travel B2B promote is one of the most useful sales channels and gives a chance to travel companies to expand their business into a global market.
- Our Travel B2B booking engine is acceptable for travel agencies, destination management companies or travel companies who have a large inventory for travel-related products or having access to third-party supplier’s inventories that provides products at best rates.

- With the help of the B2B booking engine, travel products can be sold across the globe through the sub-agent network and increase sales of the business.
- From a responsive Travel B2B reservation portal, your authorized agents can logon to your Travel B2B portal, search and book products, add a mark-up and pay for booking online.
- From the Admin booking panel, they can view, email, or download a booking voucher or cancel a booking of their customer from any device at any time. Our Travel B2B Portal is a Travel Booking Engine where you search about travel and tour packages, flight booking, hotel and accommodation booking, etc.
- Our Travel B2B Booking Software is mostly used for sharing information with Global B2C Clients to enable a search and book online on their website.
- Our Travel B2B Portal is integrated with API Solution or a travel technology's own Travel B2B Search Engine. Customize Travel B2B Engine is the most costly and complicated process. The calm way is to take Travel API from the third-party client.

Contact us

For more details, Pls visit our website:

https://www.flightslogic.com/travel-b2b.php

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